



**Open Joint Stock Company  
Magnitogorsk Iron & Steel Works  
and subsidiaries**

**Consolidated Financial Statements**  
for the year ended 31 December 2004

## **Contents**

Independent auditor's report	2
Consolidated balance sheet	3
Consolidated income statement	4
Consolidated statement of cash flows	5
Consolidated statement of changes in equity	6
Accounting policies and notes to the consolidated financial statements	7-39

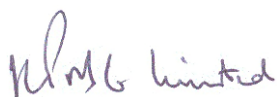
## **Independent Auditor's Report**

To the shareholders and Board of Directors of  
Open Joint Stock Company Magnitogorsk Iron & Steel Works

We have audited the accompanying consolidated balance sheet of Open Joint Stock Company Magnitogorsk Iron & Steel Works and its subsidiaries (the "Group") as at 31 December 2004 and the related statements of income, changes in equity and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Group's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2004, and the results of its operations, changes in equity and cash flows for the year then ended in accordance with International Financial Reporting Standards.



KPMG Limited  
1 April 2005

## Consolidated balance sheet

As at 31 December 2004  
In millions of US dollars

	Note	2004	2003
<b>Assets</b>			
Property, plant and equipment	12	2,262	2,071
Intangible assets	13	(13)	(5)
Investments in associates	14	7	11
Other investments	15	1	1
Bank deposits	20	103	-
Other non-current assets	16	5	6
<b>Total non-current assets</b>		<u>2,365</u>	<u>2,084</u>
Inventories	17	455	308
Trade and other receivables	18	772	384
Other investments	15	53	50
Cash and cash equivalents	19	1,884	824
Bank deposits	20	209	-
<b>Total current assets</b>		<u>3,373</u>	<u>1,566</u>
<b>Total assets</b>		<u>5,738</u>	<u>3,650</u>
<b>Equity</b>			
	21		
Share capital		363	363
Treasury shares		(30)	(19)
Additional paid in capital		247	39
Asset revaluation reserve		95	113
Retained earnings		3,183	1,962
<b>Total equity</b>		<u>3,858</u>	<u>2,458</u>
<b>Minority interest</b>		<u>12</u>	<u>19</u>
<b>Liabilities</b>			
Loans and borrowings	22	388	465
Employee benefits	24	23	22
Deferred tax liabilities	25	205	239
Other non-current liabilities		1	12
<b>Total non-current liabilities</b>		<u>617</u>	<u>738</u>
Bank overdrafts	19	-	47
Loans and borrowings	22	847	87
Trade and other payables	26	404	301
<b>Total current liabilities</b>		<u>1,251</u>	<u>435</u>
<b>Total liabilities</b>		<u>1,868</u>	<u>1,173</u>
<b>Total equity, minority interest and liabilities</b>		<u>5,738</u>	<u>3,650</u>

  
\_\_\_\_\_  
G.S. Senichev,  
Deputy to the General Director for Finance and Economics

  
\_\_\_\_\_  
D.V. Melnov  
Deputy Chief Accountant

The consolidated balance sheet is to be read in conjunction with the notes to and forming part of the consolidated financial statements set out on pages 7 to 39.

## Consolidated income statement

For the year ended 31 December 2004

*In millions of US dollars*

	Note	2004	2003
Revenues	5	4,829	3,047
Cost of sales		<u>(2,920)</u>	<u>(1,883)</u>
<b>Gross profit</b>		1,909	1,164
Distribution expenses		(128)	(112)
General and administrative expenses	6	(276)	(235)
Social costs	7	(34)	(37)
Income from associates		1	7
Other operating income/(expenses), net	8	<u>15</u>	<u>(8)</u>
<b>Profit from operations</b>		1,487	779
Net financing income/(expenses)	10	<u>82</u>	<u>(18)</u>
<b>Profit before tax and minority interest</b>		1,569	761
Income tax expense	11	<u>(351)</u>	<u>(141)</u>
<b>Profit before minority interest</b>		1,218	620
Minority interest		(1)	10
<b>Net profit for the year</b>		<u><u>1,217</u></u>	<u><u>630</u></u>

The consolidated income statement is to be read in conjunction with the notes to and forming part of the consolidated financial statements set out on pages 7 to 39.

## Consolidated statement of cash flows

For the year ended 31 December 2004

*In millions of US dollars*

	2004	2003
<b>Operating activities</b>		
Profit before tax and minority interest	1,569	761
Adjustments for:		
Depreciation and amortisation	226	212
Income from associates	(1)	(7)
Loss on disposal of property, plant and equipment	23	24
Gain on disposal of investments	(8)	-
Finance lease expense	5	3
Unrealised foreign exchange loss	20	17
Interest expense	60	52
<b>Operating profit before changes in working capital and provisions</b>	1,894	1,062
Increase in inventories	(147)	(77)
Increase in trade and other receivables	(384)	(149)
Increase in trade and other payables	90	20
<b>Cash flows from operations before taxes and interest paid</b>	1,453	856
Income taxes paid	(448)	(228)
Interest paid	(45)	(40)
<b>Cash flows from operating activities</b>	960	588
<b>Investing activities</b>		
Proceeds from disposal of property, plant and equipment	3	14
Acquisition of property, plant and equipment	(395)	(202)
Acquisition of intangible assets	(12)	(17)
Acquisition of minority interest in subsidiaries	(3)	(5)
Bank deposits	(312)	-
Net cash flow from other investments	6	(39)
<b>Cash flows to investing activities</b>	(713)	(249)
<b>Financing activities</b>		
Proceeds from borrowings	1,357	628
Repayments of borrowings	(740)	(412)
Proceeds from the re-issuance of treasury shares	306	34
Acquisition of treasury shares	(39)	(8)
Payments made under finance lease	(10)	(15)
Dividends paid	(14)	(5)
<b>Cash flows from financing activities</b>	860	222
Net increase in cash and cash equivalents	1,107	561
Cash and cash equivalents at beginning of year	777	216
<b>Cash and cash equivalents at end of year</b>	1,884	777

The consolidated statement of cash flows is to be read in conjunction with the notes to and forming part of the consolidated financial statements set out on pages 7 to 39.

## Consolidated statement of changes in equity

For the year ended 31 December 2004

<i>In millions of US dollars</i>	Ordinary shares	Preference shares	Ordinary treasury shares	Preference treasury shares	Additional paid in capital	Asset revaluation reserve	Retained earnings	Total
<b>Balance at 1 January 2003</b>	272	91	(19)	(3)	16	131	1,319	1,807
Amortisation of asset revaluation reserve	-	-	-	-	-	(18)	18	-
Acquisition of treasury shares	-	-	(6)	(2)	-	-	-	(8)
Re-issuance of treasury shares, net of tax effect	-	-	6	5	23	-	-	34
Dividends	-	-	-	-	-	-	(5)	(5)
Net profit for the year	-	-	-	-	-	-	630	630
<b>Balance at 31 December 2003</b>	<b>272</b>	<b>91</b>	<b>(19)</b>	<b>-</b>	<b>39</b>	<b>113</b>	<b>1,962</b>	<b>2,458</b>
Amortisation of asset revaluation reserve	-	-	-	-	-	(18)	18	-
Acquisition of treasury shares	-	-	(12)	(27)	-	-	-	(39)
Re-issuance of treasury shares, net of tax effect	-	-	20	8	208	-	-	236
Dividends	-	-	-	-	-	-	(14)	(14)
Net profit for the year	-	-	-	-	-	-	1,217	1,217
<b>Balance at 31 December 2004</b>	<b>272</b>	<b>91</b>	<b>(11)</b>	<b>(19)</b>	<b>247</b>	<b>95</b>	<b>3,183</b>	<b>3,858</b>

The consolidated statement of changes in equity is to be read in conjunction with the notes to and forming part of the consolidated financial statements set out on pages 7 to 39.

## **Accounting policies and notes to the consolidated financial statements**

### **1. Background**

#### **(a) Organisation and operations**

The consolidated financial statements of the Open Joint Stock Company Magnitogorsk Iron & Steel Works comprise the parent company Open Joint Stock Company Magnitogorsk Iron & Steel Works (“MMK” or “the Parent Company”) and its 60 subsidiaries (“the Group”). The Parent Company is an open joint stock (public) company as defined in the Civil Code of the Russian Federation. The head office of the Group is located at:

Ulitsa Kirova 93  
455002 Magnitogorsk,  
Russia

The Parent Company was established as a state owned enterprise in 1932. It was incorporated as an open joint stock company on 17 October 1992, as part of the Russian Federation’s privatisation program. The principal activity of the Group is the production of ferrous metal products at the Parent Company’s plant located in the city of Magnitogorsk in the Chelyabinsk region of the Russian Federation. The products are sold in the Russian Federation and abroad. The subsidiaries are mainly involved in the various sub-processes within the production cycle of the ferrous metal products or in the distribution of the products.

#### **(b) Russian business environment**

The Russian Federation has been experiencing political and economic change which has affected, and may continue to affect, the activities of enterprises operating in this environment. Consequently, operations in the Russian Federation involve risks that typically do not exist in other markets. The accompanying consolidated financial statements reflect management’s assessment of the impact of the Russian business environment on the operations and the financial position of the Group. The future business environment may differ from management’s assessment.

### **2. Basis of preparation**

#### **(a) Statement of compliance**

These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) promulgated by the International Accounting Standards Board (“IASB”) and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB.

#### **(b) Basis of measurement**

The consolidated financial statements are prepared on the historical cost basis except that the following assets and liabilities are stated at their fair value: property, plant and equipment in use, derivative financial instruments, investments held for trading and investments available-for-sale.

#### **(c) Measurement and presentation currency**

The national currency of the Russian Federation is the Russian Rouble (“RUR”). The Parent Company’s measurement currency is the United States Dollar (“USD”) because it best reflects the economic substance of the underlying events and circumstances of the company.



## **Accounting policies and notes to the consolidated financial statements**

### **2. Basis of preparation continued**

USD is also the currency in which the consolidated financial statements are presented. All financial information presented in USD has been rounded to the nearest million.

The RUR is not a readily convertible currency outside the Russian Federation and, accordingly, any conversion of RUR to USD should not be construed as a representation that the RUR amounts have been, could be, or will be in the future, convertible into USD at the exchange rate disclosed, or at any other exchange rate.

#### **(d) Going concern**

The accompanying consolidated financial statements have been prepared on a going concern basis, which contemplates the realisation of assets and the satisfaction of liabilities in the normal course of business. The recoverability of the Group's assets, as well as the future operations of the Group, may be significantly affected by the current and future economic environment (refer note 1(b)). The accompanying consolidated financial statements do not include any adjustments should the Group be unable to continue as a going concern.

#### **(e) Use of estimates**

Management of the Group has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these consolidated financial statements in conformity with IFRS. Actual results could differ from those estimates.

### **3. Significant accounting policies**

The following significant accounting policies have been applied by the Group in the preparation of the consolidated financial statements and, except as otherwise stated, are consistent with those applied in the prior year.

#### **(a) Basis of consolidation**

##### **(i) Subsidiaries**

Subsidiaries are those enterprises controlled by the Group. Control exists when the Group has the power, directly or indirectly, to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control effectively commences until the date that control effectively ceases. The minority interest represents the minorities' proportion of the net identifiable assets of the subsidiaries.

##### **(ii) Special purpose entities**

When the Group benefits from the activities of a special purpose entity (SPE) through its ability to direct or dominate its decision-making, but does not have a direct or indirect shareholding therein, such an SPE is included in the consolidated financial statements as a subsidiary. The minority interest is determined based on the beneficial ownership of parties other than the Group in the SPE.

## **Accounting policies and notes to the consolidated financial statements**

### **3. Significant accounting policies continued**

#### **(iii) Associates**

Associates are those enterprises in which the Group has significant influence, but not control, over the financial and operating policies. The consolidated financial statements include the Group's share of the total recognised gains and losses of associates on an equity accounted basis, from the date that significant influence effectively commences until the date that significant influence effectively ceases. When the Group's share of losses exceeds the carrying amount of the associate, the carrying amount is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has incurred obligations in respect of the associate.

#### **(iv) Transactions eliminated on consolidation**

Intra-group balances and transactions, and any unrealised gains arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with associates are eliminated to the extent of the Group's interest in the enterprise. Unrealised gains resulting from transactions with associates are eliminated against the investment in the associate. Unrealised losses are eliminated in the same way as unrealised gains except that they are only eliminated to the extent that there is no evidence of impairment.

#### **(b) Foreign currency**

##### **(i) Foreign currency transactions**

Transactions in foreign currencies are translated into US dollars at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated into US dollars at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement. Non-monetary assets and liabilities denominated in foreign currencies, which are stated at historical cost, are translated to US dollars at the foreign exchange rate ruling at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to USD at the foreign exchange rate ruling at the dates the fair values were determined.

##### **(ii) Financial statements of foreign operations**

The operations of the Group's foreign entities are integral to those of the Group. Accordingly, the assets and liabilities of these entities are translated into US dollars as set out in paragraph (i) above. There are no foreign operations that operate in hyperinflationary economies. Foreign exchange differences are recognised in the income statement.

#### **(c) Property, plant and equipment**

##### **(i) Owned assets**

Items of property, plant and equipment in use are stated at fair value less accumulated depreciation (see below) and impairment losses (refer accounting policy (i)). Assets under construction are recorded at cost less impairment losses. The cost of self-constructed assets includes the cost of materials, direct labour and an appropriate proportion of production overheads. Furthermore, borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets are included in the cost.

## **Accounting policies and notes to the consolidated financial statements**

### **3. Significant accounting policies continued**

Where an item of property, plant and equipment comprises major components having different useful lives, they are accounted for as separate items of property, plant and equipment.

#### **(ii) Leased assets**

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Plant and equipment acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation (see below) and impairment losses (refer accounting policy (i)). Operating lease payments are accounted for as described in accounting policy (q).

#### **(iii) Subsequent expenditure**

Expenditure incurred to replace a component of an item of property, plant and equipment that is accounted for separately is capitalised with the carrying amount of the component being written off. Other subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property, plant and equipment. All other expenditure is recognised in the income statement as incurred.

#### **(iv) Revaluations**

Revaluations are performed periodically, such that the carrying amount does not differ materially from fair value. Revaluations are carried out by an independent appraiser.

A revaluation increase is recognised in the statement of changes in equity under the heading of revaluation increase, unless it reverses a revaluation decrease previously recognised in the income statement for the same asset. A revaluation decrease is recognised in the income statement unless it reverses a revaluation increase previously recognised in the statement of changes in equity for the same asset.

#### **(v) Depreciation**

Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of the individual assets. Depreciation commences on the date of acquisition or, in respect of internally constructed assets, from the time an asset is completed and ready for use. Land is not depreciated.

## **Accounting policies and notes to the consolidated financial statements**

### **3. Significant accounting policies continued**

The estimated useful lives are as follows:

- Buildings 28-50 years
- Machinery and equipment 10-30 years
- Transportation equipment 5-21 years
- Fixtures and fittings 3-11 years

#### **(d) Intangible assets and negative goodwill**

##### **(i) Goodwill**

Goodwill arising on acquisition represents the excess of the cost of the acquisition over the fair value of the net identifiable assets acquired. Goodwill is stated at cost less accumulated amortisation (see below) and impairment losses (refer accounting policy (i)). In respect of associates, the carrying amount of goodwill is included in the carrying amount of the investment in the associate.

##### **(ii) Negative goodwill**

Negative goodwill arising on an acquisition represents the excess of the fair value of the net identifiable assets acquired over the cost of acquisition.

Negative goodwill arising on acquisitions that occurred prior to 31 March 2004 is accounted for as follows: To the extent that negative goodwill relates to an expectation of future losses and expenses that are identified in the plan of acquisition and can be measured reliably, but which have not yet been recognised, it is recognised in the income statement when the future losses and expenses are recognised. Any remaining negative goodwill, but not exceeding the fair values of the non-monetary assets acquired, is recognised in the income statement over the weighted average useful life of those assets. Negative goodwill in excess of the fair values of the non-monetary assets acquired is recognised immediately in the income statement. In respect of associates, the carrying amount of negative goodwill is included in the carrying amount of the investment in the associate. The carrying amount of other negative goodwill is deducted from the carrying amount of intangible assets.

Negative goodwill arising on or after 31 March 2004 is recognised immediately in the income statement.

##### **(iii) Patents and trademarks**

Patents and trademarks are carried at historical cost less any accumulated amortisation and any accumulated impairment losses (refer accounting policy (i)).

## **Accounting policies and notes to the consolidated financial statements**

### **3. Significant accounting policies continued**

**(iv) Research and development**

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognised in the income statement as an expense as incurred.

Expenditure on development activities, whereby research findings are applied to a plan or design for the production of new or substantially improved products and processes, is capitalised if the product or process is technically and commercially feasible and the Group has sufficient resources to complete development. The expenditure capitalised includes the cost of materials, direct labour and an appropriate proportion of overheads. Other development expenditure is recognised in the income statement as an expense as incurred. Capitalised development expenditure is stated at cost less accumulated amortisation and impairment losses (refer accounting policy (i)).

**(v) Other intangible assets**

Other intangible assets, which are acquired by the Group, are stated at cost less accumulated amortisation (see below) and impairment losses (refer accounting policy (i)). Expenditure on internally generated goodwill and brands is recognised in the income statement as an expense as incurred.

**(vi) Subsequent expenditure**

Subsequent expenditure on intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

**(vii) Amortisation**

Amortisation is charged to the income statement on a straight-line basis over the estimated useful lives of intangible assets. The estimated useful lives of intangibles are 3-10 years.

**(e) Investments**

Investments are recognised (derecognised) when the Group obtains (loses) control over the contractual rights inherent in that asset.

- Except as outlined below, investments are accounted for as follows:
- Investments held for trading are stated at fair value, with any resultant gain or loss recognised in the income statement.
- Investments held-to-maturity are stated initially at cost. Subsequent to initial recognition they are stated at amortised cost with any difference between cost and redemption value being recognised in the income statement over the period to maturity on an effective interest basis.
- Other investments are classified as available-for-sale and are stated at fair value, with any resultant gain or loss being recognised in the income statement.

## **Accounting policies and notes to the consolidated financial statements**

### **3. Significant accounting policies continued**

The fair value of investments held for trading and available-for-sale is their quoted bid price at the balance sheet date. Investments in equity securities that are not quoted on a stock exchange, and where fair value cannot be estimated on a reasonable basis by other means, are stated at cost less impairment losses.

#### **(f) Inventories**

Inventories are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses. The cost of inventories is calculated on the weighted average basis and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of overheads based on normal operating capacity.

#### **(g) Trade and other receivables**

Trade and other receivables are stated at their cost less impairment losses (refer accounting policy (i)).

#### **(h) Cash and cash equivalents**

Cash and cash equivalents comprises cash balances, call deposits and liquid bank promissory notes. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents in the statement of cash flows.

#### **(i) Impairment**

The carrying amounts of the Group's assets, other than inventories (refer accounting policy (f)) and deferred tax assets (refer accounting policy (o)), are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amounts are estimated. For intangible assets that are not yet available for use, the recoverable amount is estimated at each balance sheet date. An impairment loss is recognised when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the income statement.

An impairment loss in respect of a revalued asset is recognised in the statement of changes in equity to the extent that the impairment loss does not exceed the amount held in the revaluation surplus for that same asset. Otherwise, all impairment losses are recognised in the income statement.

#### **(i) Calculation of recoverable amount**

The recoverable amount of the Group's investments in debt securities and receivables is calculated as the present value of expected future cash flows, discounted at the original effective interest rate inherent in the asset.

## **Accounting policies and notes to the consolidated financial statements**

### **3. Significant accounting policies continued**

The recoverable amount of other assets is the greater of their net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

#### **(ii) Reversals of impairment**

An impairment loss in respect of a held-to-maturity security or receivable is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

An impairment loss in respect of goodwill is not reversed unless the loss was caused by a specific external event of an exceptional nature that is not expected to recur, and the increase in recoverable amount relates clearly to the reversal of the effect of that specific event.

In respect of other assets, an impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

An impairment loss is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

A reversal of an impairment loss in respect of a revalued asset is recognised in the income statement to the extent that an impairment loss on the same revalued asset was previously recognised as an expense in the income statement. Otherwise, a reversal of an impairment loss in respect of a revalued asset is recognised in the statement of changes in equity. Reversals of impairment losses in respect of other assets are recognised in the income statement.

## **Accounting policies and notes to the consolidated financial statements**

### **3. Significant accounting policies continued**

#### **(j) Share capital**

##### **(i) Preference share capital**

Preference share capital that is non-redeemable and non-cumulative is classified as equity.

##### **(ii) Repurchase of share capital**

When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a change in equity. Repurchased shares are classified as treasury shares and are presented as a deduction from total equity.

##### **(iii) Dividends**

Dividends are recognised as a liability in the period in which they are declared.

#### **(k) Loans and borrowings**

Loans and borrowings are recognised initially at cost. Subsequent to initial recognition, loans and borrowings are stated at amortised cost with any difference between cost and redemption value being recognised in the income statement over the period of the borrowings on an effective interest basis.

When borrowings are repurchased or settled before maturity, any difference between the amount repaid and the carrying amount is recognised immediately in the income statement.

#### **(l) Employee benefits**

##### **(i) Short-term employee benefits**

The Group reimburses its employees for expenses incurred in case of injuries at work from Group funds and reimbursements from the Social Insurance Fund to which the Group pays a percentage of each employee's wage as established by the Russian Tax Code. The Group also grants annual vacations to its employees with an average duration of 34 calendar days.

##### **(ii) Defined contribution plans**

Obligations for contributions to defined contribution pension plans are recognised as an expense in the income statement as incurred.

##### **(iii) Defined benefit plans**

The Group's net obligation in respect of defined benefit pension and healthcare plans is calculated separately for each defined benefit plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods. These benefits are discounted to determine the present value, and the fair values of any plan assets are deducted. The discount rate is the yield at balance sheet date on government bonds that have maturity dates approximating the terms of the Group's obligations. The calculation is performed annually by a suitably qualified actuary using the projected unit credit method. Any actuarial gain or loss arising from the calculation of the defined benefit obligation is fully recognised in the current year's income statement.



## **Accounting policies and notes to the consolidated financial statements**

### **3. Significant accounting policies continued**

#### **(m) Provisions**

A provision is recognised in the balance sheet when the Group has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### **(n) Trade and other payables**

Trade and other payables are stated at their cost.

#### **(o) Income tax**

Income tax for the year comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes, and the initial recognition of assets or liabilities that affect neither accounting nor taxable profit and investments in subsidiaries, where the parent is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and credits can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### **(p) Revenues**

##### **(i) Goods sold and services rendered**

Revenue from the sale of goods is recognised in the income statement when the significant risks and rewards of ownership have been transferred to the buyer. Revenue from services rendered is recognised in the income statement in proportion to the stage of completion of the transaction at the balance sheet date. The stage of completion is assessed by reference to surveys of work performed.

##### **(ii) Rental income**

Rental income from property is recognised in the income statement on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income to be received.

## **Accounting policies and notes to the consolidated financial statements**

**(iii) Non-cash transactions**

The Group has a significant level of non-cash transactions as is common with many Russian companies. Non-cash transactions consist of mutual settlements arising from the exchange of goods and services, and transactions which are settled by means of promissory notes. Approximately 15% (2003: 15%) of revenues and 15% (2003: 17%) of purchases in 2004 were received and paid for in the form of non-cash transactions. Mutual settlement transactions are centrally managed by the Group. Prices are usually fixed in contracts with the mutual settlement transactions valued and recorded at market prices for the goods involved in the transaction. Non-cash sales and purchases are accounted for on an accruals basis in the same manner as traditional cash transactions.

**(q) Expenses**

**(i) Operating lease payments**

Payments made under operating leases are recognised in the income statement on a straight-line basis over the term of the lease. Lease incentives received are recognised in the income statement as an integral part of the total lease payments made.

**(ii) Social costs**

**Social asset construction costs**

Capital expenditure of a social nature that benefits the community as a whole, but which is not expected to bring future economic benefits to the Group, is recognised in the income statement as incurred.

**Operational and maintenance expenses**

Expenditure related to the operation and maintenance of sports complexes, holiday and recreational facilities, medical centres, public housing, kindergartens and restaurants is recognised in the income statement as incurred.

**(iii) Net financing income expenses**

Net financing income/expenses comprise interest on borrowings, interest income, dividend income and foreign exchange gains and losses.

Interest income is recognised in the income statement as it accrues, taking into account the effective yield on the asset and the liability. Dividend income is recognised in the income statement on the date that the dividend is declared.

Interest that is not directly attributable to the acquisition, construction or production of qualifying assets, as well as the interest expense component of finance lease payments, is recognised in the income statement using the effective interest method.

**(r) Environmental expenditures**

Capital expenditure in respect of ongoing environmental compliance measures is capitalised and recorded in the consolidated balance sheet. Environmental expenditure of a non-capital nature is recognised in the income statement as incurred.

**(s) Comparative amounts**

Prior year amounts have been reclassified, where applicable, to conform with presentation for the current year.

## Accounting policies and notes to the consolidated financial statements

### 4. Segment information

The Group predominantly produces iron and steel products, which are primarily sold to traders unrelated to the Group for sale on the world steel market. The revenues from the sale of these products constitute more than 95% of total revenues. An analysis of sales by product is included in note 5. Geographically, all significant assets, production and management/administrative facilities are located in Magnitogorsk. An analysis of the regions in which all traders sold the Group's products is included in note 5.

### 5. Revenues

*In millions of US dollars*

	2004	2003
Rolled steel	2,853	1,850
Assorted rolled products	365	277
Galvanized steel	321	264
Band	251	106
Slabs	248	71
Tin plated steel	217	185
Metae	121	73
Wire, sling, bracing	80	50
Tubes	45	28
Other	328	143
	<u>4,829</u>	<u>3,047</u>

*Regions in which products are sold by traders*

	2004	2003
Russia and the CIS	55%	55%
Asia	20%	20%
Middle East	11%	13%
Europe	9%	9%
North America	3%	-
Other	2%	3%
	<u>100%</u>	<u>100%</u>

## Accounting policies and notes to the consolidated financial statements

### 6. General and administrative expenses

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
Wages, salaries and related taxes	84	79
Insurance costs	51	47
Services consumed	25	28
Depreciation	4	4
Amortisation of intangibles	11	6
Bank charges	12	12
Taxes other than profit tax	48	36
Other administrative expenses	41	23
	<u>276</u>	<u>235</u>

#### *Insurance costs*

During 2004 the Group insured its property, plant and equipment, constructions in progress and operational current assets. It also insured against certain other risks including risks related to industrial accidents and civil liability. The Group's property, plant and equipment is insured in the amount of its replacement cost as determined by American Appraisal (AAR) Inc. and other licensed appraisers.

### 7. Social costs

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
Social asset construction costs	1	10
Operational and maintenance expenses	33	27
	<u>34</u>	<u>37</u>

### 8. Other operating income/(expenses), net

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
Net gain on sale of investments	8	-
Bad debts and changes in accounts receivable and other provisions	7	13
Loss on disposal of property, plant and equipment	(23)	(24)
Other operating gain, net	23	3
	<u>15</u>	<u>(8)</u>

## **Accounting policies and notes to the consolidated financial statements**

### **9. Personnel expenses**

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
Wages, salaries and related taxes included in:		
Cost of sales	291	236
Distribution costs	6	5
Administrative expenses	84	74
	<u>381</u>	<u>315</u>

The average number of employees during the year ended 31 December 2004 was 59,000 (2003: 62,000).

### **10. Net financing income/(expenses)**

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
Interest expense	(65)	(52)
Interest income	78	17
Net foreign exchange gain	69	17
	<u>82</u>	<u>(18)</u>

### **11. Income tax expense**

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
<b><i>Current tax expense</i></b>		
Current year expense	385	224
	<u>385</u>	<u>224</u>
<b><i>Deferred tax benefit</i></b>		
Origination and reversal of temporary differences (refer note 25)	(33)	(83)
Previously unrecognised tax loss carry-forwards utilised	(1)	-
	<u>(34)</u>	<u>(83)</u>
	<u>351</u>	<u>141</u>

The Parent Company's applicable tax rate is the corporate income tax rate of 24% (2003: 24%) and 24% for measuring deferred taxes (2003: 24%).

## Accounting policies and notes to the consolidated financial statements

### 11. Income tax expense continued

#### Reconciliation of effective tax rate

In millions of US dollars

		2004		2003
Profit before tax and minority interest		1,569		761
Income tax at applicable tax rate	24%	377	24%	182
Non-deductible expenses/non-taxable income	(2%)	(25)	(2%)	(16)
Previously unrecognised tax loss carry-forwards utilised	0%	(1)	-	-
Overprovided in prior years		-	(3%)	(25)
		22%		19%
		351		141

### 12. Property, plant and equipment

In millions of US dollars

	Land and buildings	Machinery and equipment	Transpor- tation equipment	Fixtures and fittings	Assets under construction	Total
<b>Cost</b>						
Balance at 1 January 2004	473	1,559	62	27	152	2,273
Additions	2	18	11	7	394	432
Transfers	77	263	4	5	(349)	-
Disposals	(4)	(22)	(3)	(1)	(4)	(34)
Balance at 31 December 2004	548	1,818	74	38	193	2,671
<b>Depreciation</b>						
Balance at 1 January 2004	(35)	(157)	(7)	(3)	-	(202)
Charge for the year	(36)	(165)	(9)	(5)	-	(215)
Disposals	-	7	1	-	-	8
Balance at 31 December 2004	(71)	(315)	(15)	(8)	-	(409)
<b>Carrying amount</b>						
Balance at 1 January 2004	438	1,402	55	24	152	2,071
Balance at 31 December 2004	477	1,503	59	30	193	2,262
<b>Carrying amount had no revaluation taken place at 31 December 2003</b>	440	1,402	47	23	152	2,064
<b>Carrying amount had no revaluation taken place at 31 December 2004</b>	468	1,471	50	31	193	2,213

## Accounting policies and notes to the consolidated financial statements

### 12. Property, plant and equipment continued

#### *Revaluation and impairment*

In 2002 management commissioned American Appraisal (AAR) Inc. to independently appraise all classes of property, plant and equipment as at 31 December 2002, with the exception of assets under construction. The fair value of items of property, plant and equipment was determined based on their depreciated replacement cost.

A revaluation of the Group's property, plant and equipment in use has not been performed since 31 December 2002 as its carrying value is not considered to have differed materially from its fair value thereafter.

The amount of accumulated depreciation at the date of the revaluation was eliminated against the gross carrying amount of the asset and the net amount was restated to the cost of the asset.

#### *Borrowing costs*

In 2004 there were USD 1 million borrowing costs capitalised as part of the cost of qualifying assets (2003: Nil).

### 13. Intangible assets

<i>In millions of US dollars</i>	<b>Negative Goodwill</b>	<b>Goodwill</b>	<b>Other intangible assets</b>	<b>Total</b>
<i>Cost</i>				
Balance at 1 January 2004	(33)	1	47	15
Additions	(9)		12	3
Disposals	-	-	(28)	(28)
Balance at 31 December 2004	(42)	1	31	(10)
<i>Depreciation/Amortisation</i>				
Balance at 1 January 2004	6	-	(26)	(20)
Charge for the year	6	-	(17)	(11)
Disposals	-	-	28	28
Balance at 31 December 2004	12	-	(15)	(3)
<i>Carrying amount</i>				
At 1 January 2004	(27)	1	21	(5)
At 31 December 2004	(30)	1	16	(13)

## Accounting policies and notes to the consolidated financial statements

### 14. Investments in associates

The Group has the following significant investments in associates:

	Country of incorporation	Ownership		Voting interest	
		2004	2003	2004	2003
MMK Trans	Russia	50%	49%	50%	50%

### 15. Other investments

*In millions of US dollars*

#### *Non-current investments*

Equity securities available-for-sale

#### *Current investments*

Traded equity securities

Traded debt securities

Promissory notes

	2004	2003
Equity securities available-for-sale	1	1
	<u>1</u>	<u>1</u>
Traded equity securities	2	3
Traded debt securities	16	17
Promissory notes	35	30
	<u>53</u>	<u>50</u>

### 16. Other non-current assets

*In millions of US dollars*

Loans to employees

Non-current portion of loans given

Long-term debtors

Restricted cash

	2004	2003
Loans to employees	1	1
Non-current portion of loans given	-	3
Long-term debtors	-	1
Restricted cash	4	1
	<u>5</u>	<u>6</u>

#### *Restricted cash*

Restricted cash included in other non-current assets comprises amounts of cash held in certain bank accounts of the Group that have been pledged as collateral for letters of credit issued on the Group's behalf for the purpose of acquiring equipment.



## **Accounting policies and notes to the consolidated financial statements**

### **17. Inventories**

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
Raw materials and consumables	319	205
Work in progress	118	78
Finished goods and goods for resale	31	41
	<u>468</u>	<u>324</u>
Provision for obsolescence	(13)	(16)
	<u>455</u>	<u>308</u>

### **18. Trade and other receivables**

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
Trade accounts receivable	470	202
VAT receivable	184	109
Prepayments and advances	97	53
Other receivables	44	38
	<u>795</u>	<u>402</u>
Provision for doubtful debts (trade)	(23)	(18)
	<u>772</u>	<u>384</u>

### **19. Cash and cash equivalents**

Cash and cash equivalents comprise local and foreign currency bank balances, call deposits and liquid bank promissory notes.

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
RUR denominated Russian call deposits	1,619	515
RUR bank accounts	142	25
USD short-term call deposits	61	135
USD bank accounts	29	3
EUR denominated liquid bank promissory notes	14	-
EUR bank accounts	5	13
USD denominated liquid bank promissory notes	-	102
Other RUR denominated cash equivalents	14	31
Cash and cash equivalents per the balance sheet	<u>1,884</u>	<u>824</u>
Bank overdrafts	-	(47)
Cash and cash equivalents per the statement of cash flows	<u>1,884</u>	<u>777</u>

## Accounting policies and notes to the consolidated financial statements

### 20. Bank deposits

The Group has entered into a structured arrangement with a Russian bank whereby it has placed subordinated cash deposits totaling USD 312 million, which are not available to be withdrawn from the bank until 15 December 2009. However, according to the terms of the arrangement, the Group has the right to require a company affiliated to the bank to repay USD 209 million of these deposits any time on or after 27 December 2005.

### 21. Equity

#### *Share capital*

As at the balance sheet date, the authorised and issued share capital comprised of 7,972,665,600 ordinary shares (2003: 7,972,665,600) and 2,657,556,000 non-redeemable non-cumulative preference shares (2003: 2,657,556,000). All shares have a par value of RUR 1. There were no unpaid shares as at the balance sheet date. All shares rank equally with regard to the Group's residual assets.

Issued and net outstanding shares comprised the following:

	Issued	Treasury shares	Net outstanding
<i>Number of ordinary shares in thousands</i>			
Balance at 1 January 2003	7,972,666	(2,540,785)	5,431,881
Acquisition of treasury shares	-	(167,546)	(167,546)
Re-issuance of treasury shares	-	671,951	671,951
Balance at 31 December 2003	<u>7,972,666</u>	<u>(2,036,380)</u>	<u>5,936,286</u>
Acquisition of treasury shares	-	(27,564)	(27,564)
Re-issuance of treasury shares	-	1,728,773	1,728,773
Balance at 31 December 2004	<u>7,972,666</u>	<u>(335,171)</u>	<u>7,637,495</u>
<i>Number of preference shares in thousands</i>			
Balance at 1 January 2003	2,657,556	(390,856)	2,266,700
Acquisition of treasury shares	-	(215,758)	(215,758)
Re-issuance of treasury shares	-	558,032	558,032
Balance at 31 December 2003	<u>2,657,556</u>	<u>(48,582)</u>	<u>2,608,974</u>
Acquisition of treasury shares	-	(84,228)	(84,228)
Re-issuance of treasury shares	-	66,636	66,636
Balance at 31 December 2004	<u>2,657,556</u>	<u>(66,174)</u>	<u>2,591,382</u>

## **Accounting policies and notes to the consolidated financial statements**

### **21. Equity continued**

#### *Treasury shares*

At the balance sheet date the Group held 335,171 thousand (2003: 2,036,380 thousand) of its own ordinary shares and 66,174 thousand (2003: 48,582 thousand) of its own preference shares. The Group also controls the voting rights of a further 4,298,295 thousand (2003: 2,573,049 thousand) of its own ordinary shares and 2,000,732 thousand (2003: 1,930,682 thousand) of its own preference shares, which subsidiaries of the Group hold in a trustee capacity under trust management agreements. Dividends accrue to the beneficial owners of these shares. Transactions with the shares held under the trust management agreements can only be performed after receiving express written instructions from the Founder of the trust.

During the year the Group re-issued treasury shares in the form of 1,728,773 thousand ordinary shares and 66,636 thousand preference shares for aggregate amounts of USD 300 million and USD 6 million, respectively. As at the balance sheet date a subsidiary of the Group held these shares in a trustee capacity under the trust management arrangement as discussed above .

#### *Dividends*

Holders of non-redeemable non-cumulative preference shares are entitled to receive a fixed dividend of 10% of profit after tax and other deductions calculated in accordance with Russian legislation. The amount of the preference dividend should not be less than the amount of ordinary dividend declared at the annual shareholders' meeting.

According to legislation in the Russian Federation, non-cumulative preference shareholders have the same voting rights as ordinary shareholders in the event of default on full payment of dividends to preference shareholders. This right commences from the shareholders' meeting following the annual meeting at which the decision was made to default on full payment of the preference dividend, and terminates from the moment the preference dividends are paid in full.

In accordance with the terms of the charter governing the preference shares, they may be converted into cumulative preference shares by a decision of those shareholders who hold a right to vote at a general meeting, at which time any unpaid or partially unpaid dividends relating to these shares would accrue and would be paid in the future.

Dividends payable are limited to the maximum retained earnings of the Group as determined in accordance with the legislation of the Russian Federation. At the balance sheet date, reserves available for distribution in accordance with Russian legislation amounted to USD 1,949 million (2003: USD 1,028 million).

## **Accounting policies and notes to the consolidated financial statements**

### **21. Equity continued**

At the balance sheet date the following dividends have been recommended by the directors, but have not been approved and are therefore not provided for:

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
RUR 1.34 per qualifying ordinary share (2003: RUR 0.026)	385	7
RUR 1.34 per preference share (2003: RUR 0.081)	128	7
	<u>513</u>	<u>14</u>

#### ***Voting rights of shareholders***

The holders of fully paid ordinary shares are entitled to one vote per share at the annual and general shareholder meetings of the Group. Shareholders that own fully paid preference shares shall ordinarily participate in the general meeting of shareholders with the right to vote only on issues of reorganisation or liquidation of the Company, and issues concerning amendments to the Parent Company's charter that would restrict their rights.

#### ***The Government***

The Government of the Russian Federation owned 23.8% of the voting shares of the Parent Company as at 31 December 2003. In December 2004 the Government sold these shares in an open auction for USD 790 million and ceased to be a shareholder of MMK.

The Government owns, controls, or has influence over the operations of many significant companies and enterprises in the Russian Federation and has a significant influence on the National economy. The Group's activities are significantly linked to companies owned or controlled by the Government. The Group has a significant influence in the local community and with local and regional Government authorities.

Management consider such trading relationships to be usual in conducting business in the Russian Federation.

## Accounting policies and notes to the consolidated financial statements

### 22. Loans and borrowings

<i>In millions of US dollars</i>	<b>Effective interest rate</b>	<b>2004</b>	<b>Effective interest rate</b>	<b>2003</b>
<b><i>Non-current liabilities</i></b>				
Secured loans - RUR, fixed	12%	4	-	-
- USD, variable	3%	24	-	-
- RUR, variable	-	-	16%	1
Unsecured loans - USD, variable	3%	38	2%	11
Unsecured bond issues - EUR, fixed	-	-	11%	124
- USD, fixed	9%	296	9%	295
- RUR, fixed	-	-	10%	27
Finance lease liabilities: - RUR, fixed	15%	26	20%	7
		<hr style="width: 100%; border: 0.5px solid black;"/>		<hr style="width: 100%; border: 0.5px solid black;"/>
		388		465
<b><i>Current liabilities</i></b>				
Secured loans - RUR, fixed	7%	150	15%	1
- RUR, variable	11%	4	-	-
Unsecured loans - RUR, fixed	7%	430	-	-
- USD, variable	4%	40	4%	40
- USD, fixed	-	-	4%	20
Current portion of unsecured Russian bond issues - RUR, fixed	9%	28	-	-
Current portion of unsecured bond issues - EUR, fixed	11%	148	11%	11
- USD, fixed	9%	4	9%	4
Current portion of secured loans - RUR, fixed	12%	1	-	-
- RUR, variable	-	-	16%	2
- USD, variable	3%	3	-	-
Current portion of unsecured loans - USD, variable	3%	17	2%	2
- RUR, fixed	11%	2	-	-
Current portion of finance lease obligations - RUR, fixed	16%	20	21%	7
		<hr style="width: 100%; border: 0.5px solid black;"/>		<hr style="width: 100%; border: 0.5px solid black;"/>
		847		87
Unutilised available borrowing facilities - USD, variable		92		77

## Accounting policies and notes to the consolidated financial statements

### 22. Loans and borrowings continued

#### Long-term debt repayment schedule

In millions of US dollars

	Total	Current portion	2006	2007	2008	2009+
Secured bank loans - USD, variable	27	3	4	6	6	8
- RUR, fixed	5	2	2	1	-	-
Unsecured loans - USD, variable	55	16	20	17	2	-
- RUR, fixed	2	2	-	-	-	-
Unsecured bond issues - EUR, fixed	148	148	-	-	-	-
- USD, fixed	300	4	-	-	296	-
- RUR, fixed	28	28	-	-	-	-
Finance lease liabilities - RUR, fixed	46	20	14	8	2	2
	611	223	40	32	306	10

#### Subsequent event

On 31 March 2005 the Group repaid secured and unsecured rouble denominated short-term loans and borrowings of USD 144 million and USD 72 million, respectively, that existed at 31 December 2004. Pledged property, plant and equipment of USD 481 million was released on the repayment of the secured loans and borrowings.

#### Finance lease liabilities

Finance lease liabilities are payable as follows:

In millions of US dollars	2004			2003		
	Payments	Interest	Principal	Payments	Interest	Principal
Less than one year	25	5	20	9	2	7
Between one and five years	30	4	26	8	1	7
More than five years	-	-	-	-	-	-
	55	9	46	17	3	14

As at the balance sheet date leased assets with a carrying amount of USD 54 million were included in property, plant and equipment (2003: USD 22 million).

## Accounting policies and notes to the consolidated financial statements

### 23. Pledges provided by the Group

As at the balance sheet date, the Group had pledged property, plant and equipment of USD 650 million and USD 6 million of inventory (2003: USD 158 million of property, plant and equipment). In addition, the Group had committed to pledge a further USD 57 million of property, plant and equipment.

The Group is subject to the following pledges as at 31 December 2004:

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
<b>Short-term</b>		
Pledges provided for the debt of the Group	498	-
<b>Long-term</b>		
Pledges provided for the debt of related parties	-	1
Pledges provided for the debt of the Group	158	157
	<u>656</u>	<u>158</u>

#### **Subsequent events**

Subsequent to the balance sheet date, the Group entered into an agreement with a bank to cancel a pledge agreement of USD 71 million against property, plant and equipment. In addition, pledged property, plant and equipment of USD 481 million was released on the repayment of the secured loans and borrowings (see note 22).

### 24. Employee benefits

#### **Defined contribution obligations**

##### *Sotsialnaya Zashchita Starosti*

The Group makes monthly employee contributions to a non-government pension fund "Sotsialnaya Zashchita Starosti" where an employee has an individual accumulation agreement with the fund.

The Group has the ability to exercise significant influence over the financial and operating policy decisions of the fund through positions that certain directors of the Group have on the board of directors of the fund.

The monthly contribution rate is equal to the employee's contribution, unless the employee is a male aged between 55 and 60, or a female aged between 50 and 55, in which case the contribution will be 1.5 times the employee's contribution. The monthly employee contribution by the Group may not exceed RUR 4,000 (USD 144) per employee (2003: RUR 2,000 (USD 68) per employee). In 2004 contributions made by the Group to the fund were USD 2.7 million (2003: USD 1.5 million).

## **Accounting policies and notes to the consolidated financial statements**

### **24. Employee benefits continued**

#### *Russian Federation State Pension Fund*

The Group pays into the Russian Federation State Pension Fund a percentage of each employee's wage based on a scale as established by the Russian Tax Code. In 2004 total payments made to the state pension fund totalled USD 38 million (2003: USD 37 million). These amounts are expensed when incurred and are recorded in taxes related to personnel expenses (refer note 9).

#### *Defined benefit obligations*

The Group also has a defined benefit plan in favour of employees who retired prior to 1 April 2000. Pensions from this defined benefit plan are administered by the independent charity fund "BOF Metallurg".

The Group makes monthly payments to the fund of RUR 276 (USD 9.58) per retiree (2003: RUR 241, USD 7.85), which are then distributed by the fund to retirees. The fund does not hold any assets set aside for the benefit of retirees under this plan.

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
Liability for defined benefit obligations	<u>23</u>	<u>22</u>

#### *Movements in the liability recognised in the balance sheet:*

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
Liability at 1 January	22	22
Payments made during the year	(3)	(2)
Expenses recognised in the income statement	4	2
Liability at 31 December	<u>23</u>	<u>22</u>

#### *Expenses recognised in the income statement:*

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
Interest costs	3	4
Current service costs	-	-
Actuarial gain	(1)	4
Foreign exchange gain	2	(6)
	<u>4</u>	<u>2</u>

Current service costs and actuarial gains and losses are recognised in administrative expenses in the income statement (refer note 6).



## Accounting policies and notes to the consolidated financial statements

### 24. Employee benefits continued

The principal actuarial assumptions used to calculate the retirement benefit liabilities at the balance sheet date were are follows:

	2004	2003
Discount rate	10.6%	15.4%
Future retirement benefit increases	8.7%	13.1%

### 25. Deferred tax liabilities

#### *Recognised deferred tax assets and liabilities*

Deferred tax assets and liabilities are attributable to the following:

<i>In millions of US dollars</i>	Assets		Liabilities		Net	
	2004	2003	2004	2003	2004	2003
Property, plant and equipment	-	-	(215)	(254)	(215)	(254)
Investments	3	4	(1)	(6)	2	(2)
Inventories	1	-	(9)	(3)	(8)	(3)
Trade and other accounts receivable	-	1	(2)	-	(2)	1
Trade and other accounts payable	10	12	-	-	10	12
Loans and borrowings	7	7	-	-	7	7
Tax loss carry-forwards	1	-	-	-	1	-
Tax assets/(liabilities)	22	24	(227)	(263)	(205)	(239)
Set-off of tax	(22)	(24)	22	24	-	-
Net tax liabilities	-	-	(205)	(239)	(205)	(239)

As at 31 December 2004 a deferred tax liability of USD 23 million (2003: USD 22 million) relating to investment in subsidiaries had not been recognised because the Group controls whether the liability will be incurred and it is satisfied that it will not be incurred in the foreseeable future.

## Accounting policies and notes to the consolidated financial statements

### 25. Deferred tax liabilities continued

#### *Movement in temporary differences during the year*

*In millions of US dollars*

	Balance 01 Jan 04	Recognised in income	Balance 31 Dec 04
Property, plant and equipment	(254)	39	(215)
Investments	(2)	4	2
Inventories	(3)	(5)	(8)
Trade and other accounts receivable	1	(3)	(2)
Trade and other accounts payable	12	(2)	10
Loans and borrowings	7	-	7
Tax loss carry-forwards	-	1	1
	<u>(239)</u>	<u>34</u>	<u>(205)</u>

### 26. Trade and other payables

*In millions of US dollars*

	2004	2003
Trade accounts payable	167	112
Advances from customers	106	69
Other current and accrued liabilities	53	39
Other taxes payable	30	29
VAT payable	25	23
Payables to employees	13	9
Provision for litigation	9	5
Amounts payable to related parties	1	15
	<u>404</u>	<u>301</u>

### 27. Acquisition of subsidiaries

#### *ZAO Mehanoremont*

In March and April 2004 the Group acquired a further 30% and 3% effective ownership in ZAO Mehanoremont for USD 2,079 thousand and USD 301 thousand respectively, increasing the Group's total effective ownership to 99%. The net loss attributable to this subsidiary for the year ended 31 December 2004 was USD 8 million.

#### *OAO MCOZ*

In April and June 2004 the Group acquired a further 14% and 3% effective ownership in OAO MCOZ for USD 347 thousand and USD 34 thousand respectively, increasing the Group's total effective ownership in OAO MCOZ to 95% and the Group's total effective ownership in ZAO Ogneupor to 95%, respectively. The net profit attributable to these subsidiaries for the year ended 31 December 2004 was USD 4 million.

## Accounting policies and notes to the consolidated financial statements

### 28. Subsidiary companies

The following is a list of significant subsidiaries:

	Country of incorporation	Effective ownership 2004	Voting Interest 2004	Effective ownership 2003	Voting Interest 2003
MMK Finance SA	Luxembourg	97%	97%	97%	97%
MMK Steel Trade AG	Switzerland	100%	100%	100%	100%
MMK Trading AG	Switzerland	100%	100%	100%	100%
ZAO A Kapital	Russia	100%	100%	100%	100%
OOO Avtotransportnoye Upravleniye	Russia	100%	100%	100%	100%
ZAO Agropromishleny Complex	Russia	73%	100%	73%	100%
OOO Emal	Russia	100%	100%	100%	100%
ZAO Energeticheski complex	Russia	-	-	100%	100%
ZAO Elektromont	Russia	100%	100%	100%	100%
ZAO Energetichesky fond	Russia	100%	100%	100%	100%
ZAO Fabrika khlebno-konditerskih izdeliy	Russia	73%	100%	73%	100%
ZAO Glubokaya Pererabotka	Russia	99%	99%	99%	99%
ZAO IK RFC	Russia	100%	100%	100%	100%
OOO Interlux	Russia	100%	100%	100%	100%
ZAO Komplex Glubokoy Pererabotki	Russia	96%	96%	96%	96%
ZAO Magma	Russia	100%	100%	100%	100%
OAO Magnitogorsky Kalibrovochny Zavod	Russia	83%	83%	83%	83%
OAO Magnitogorsky Metizno- Metallurgichesky Zavod	Russia	88%	91%	88%	91%
OAO MCOZ	Russia	95%	95%	78%	78%
ZAO Mehanoremont	Russia	99%	99%	66%	66%
ZAO Mehanoremontny Komplex	Russia	100%	100%	100%	100%
OOO Mekom	Russia	100%	100%	100%	100%
ZAO Metalloshlak	Russia	-	-	100%	100%
ZAO Metalurgspetstroyremont	Russia	-	-	100%	100%
ZAO Metiz-Kapital	Russia	100%	100%	100%	100%
OOO Minimax	Russia	60%	60%	60%	60%
ZAO Ogneupor	Russia	95%	100%	78%	100%
OOO Press-5P	Russia	-	-	85%	89%
ZAO Promgrazhdanstroy	Russia	-	-	95%	95%
ZAO Radio Magnit	Russia	100%	100%	100%	100%
OOO Region	Russia	100%	100%	100%	100%
ZAO RMK	Russia	100%	100%	100%	100%
ZAO Staleprokatny Zavod	Russia	100%	100%	100%	100%
ZAO Stroitelny Fond	Russia	100%	100%	99%	99%
ZAO Stroitelny Komplex	Russia	100%	100%	100%	100%
OOO TEK MMK	Russia	100%	100%	98%	98%
ZAO Torgovlya and PPP	Russia	73%	73%	73%	73%
OOO Vekselny tsentr MMK	Russia	100%	100%	100%	100%

OOO MetAl has been included in the consolidated financial statements as a special purpose entity (see accounting policy 3(a)(ii)).

## **Accounting policies and notes to the consolidated financial statements**

### **29. Financial instruments**

Exposure to credit, interest rate and currency risk arises in the normal course of the Group's business. The Group does not use derivative financial instruments to reduce exposure to fluctuations in foreign exchange rates and interest rates.

#### *Credit risk*

Financial instruments that potentially subject the Group to significant credit risk consist primarily of cash and cash equivalents, accounts receivable and bank deposits. The Group has bank accounts held in Credit Ural Bank, a related party of the Group. The Group also holds deposits in leading Russian banks, and uses promissory notes acquired from Credit Ural Bank as cash equivalents. Credit risk evaluations are performed for all banks in which the Group holds deposits, and all customers requiring credit over a certain amount. The Group does not require collateral in respect of financial assets. The maximum exposure to credit risk is represented by the carrying amount of each financial asset.

#### *Interest rate risk*

The Group incurs interest rate risk primarily on loans and borrowings. The interest rate and terms of repayment of loans are disclosed in note 22. The Group borrows on both a fixed and variable interest rate basis. All variable interest rate loans and borrowings are re-priced on a monthly basis.

#### *Foreign currency risk*

The Group incurs foreign currency risk on sales, purchases and borrowings that are denominated in a currency other than the US dollar. The currencies giving rise to this risk are primarily the Russian rouble and the euro.

#### *Fair value*

The Group estimates the fair value of its financial assets and liabilities to not be materially different from their current values. The estimate of fair value is intended to approximate the amount at which the instruments could be exchanged in a current transaction between willing parties, and is subject to management judgment and economic uncertainties.

## Accounting policies and notes to the consolidated financial statements

### 30. Related parties

The Group had the following related party transactions during the year with:

#### *Enterprises in which the Directors had a financial interest*

Transaction	2004	2003
Loans and overdrafts obtained	21	214
Loans and overdrafts repaid	27	217
Bank charges	11	11
Purchases of scrap metal	245	167
Domestic sales	65	35
Purchases of promissory notes	-	24
Lease payments	15	9
Insurance payments	31	41

#### *Enterprises controlled by a representative of a Principal Shareholder and Director of the Group*

Transaction	2004	2003
Export sales	3	154
Purchases of coal and ore concentrate	3	164

#### *Associates*

Transaction	2004	2003
Sales of steel	13	54
Purchases of freight services	19	17
Loans provided	2	-
Domestic purchases	12	-

As at the balance sheet date the Group had the following related party balances outstanding with:

#### *Enterprises in which the Directors had a financial interest*

Balance type	2004	2003
Cash and cash equivalents	85	40
Loans and overdraft facilities	5	11
Promissory notes receivable	30	24
Loans and borrowings	24	25
Trade payables	1	4
Advances received	-	2
Advances paid	21	-
Lease payments outstanding	19	9

## Accounting policies and notes to the consolidated financial statements

### 30. Related parties continued

*Enterprises controlled by a representative of a principal shareholder and Director of the Group*

Balance type	2004	2003
Trade receivables	-	2
Trade payables	-	6

*Associates*

Balance type	2004	2003
Advances paid	2	-
Trade payables	-	5

### 31. Commitments

(i) *Capital commitments*

The Group is committed to capital expenditure of approximately USD 495 million (2003: USD 280 million).

(ii) *Social commitments*

The Group makes contributions to mandatory and voluntary social programs (refer note 7). The Group's social assets, as well as local social programs, benefit the community at large and are not normally restricted to the Group's employees. The Group has transferred certain social operations and assets to local authorities, and expects to continue to transfer any remaining responsibility for social programs to the community in the near future.

### 32. Concentrations of risk

(i) *Significant customer/ supplier*

During 2004 the Group made sales of USD 1,475 million (2003: USD 654 million) to MMK Metal Limited, a customer which trades MMK steel on the export market. These sales represented 30% (2003: 21%) of the Group's total revenue. In addition, the Group purchased iron ore concentrate and pellets of USD 572 million (2003: USD 330 million) from MMK Metal Limited.

As at the balance sheet date MMK Metal Limited owed the Group USD 335 million (31 December 2003: USD 96 million).

(ii) *Significant deposits on account*

As at the balance sheet date the Group held cash, cash equivalents and bank deposits amounting to USD 1,977 million in a major Russian bank.

## Accounting policies and notes to the consolidated financial statements

### 33. Contingencies

#### (i) *Financial Guarantees*

The Group has provided financial guarantees for loans advanced to certain related and third party suppliers of the Group. Amounts related to the Group's financial guarantees are as follows.

<i>In millions of US dollars</i>	<b>2004</b>	<b>2003</b>
<b><i>Non-current</i></b>		
Related party supplier	31	10
<b><i>Current</i></b>		
Related party suppliers	49	-
Third party suppliers	-	1
	<u>80</u>	<u>11</u>

The Group's estimated maximum exposure to credit losses in the event of non-performance by the other parties to these financial guarantees is represented by the contractual amounts disclosed above. Assets of the Group were also pledged against loans advanced to related parties (refer note 23). Management believe that the likelihood of material payments being required under these agreements is remote. As at 31 December 2004 the Group did not have any contractual commitments to extend financial guarantees, credit or other assistance.

#### (ii) *Litigation and claims*

As at the balance sheet date the Group did not have any material unresolved claims against it.

#### (iii) *Taxation contingencies*

Russian tax, currency and customs legislation is subject to varying interpretation, and changes, which can occur frequently. Management's interpretation of such legislation as applied to the transactions and activity of the Company may be challenged by the relevant regional and federal authorities. Recent events within the Russian Federation suggest that the tax authorities may be taking a more assertive position in their interpretation of the legislation and assessments. As a result, it is possible that significant additional taxes, penalties and interest could be assessed. Fiscal periods remain open to review by the authorities in respect of taxes for three calendar years preceding the year of review. Under certain circumstances the review may cover longer periods.

Management believes that it has provided adequately for all tax liabilities based on its interpretation of the tax legislation. However, the relevant authorities may have differing interpretations and the effects could be significant.

## **Accounting policies and notes to the consolidated financial statements**

### **33. Contingencies continued**

#### **(iv) *Environmental liabilities***

The Group is obligated to undertake certain environmental remediation-activities to ensure site restoration of a large iron ore quarry in the Magnitogorsk region. In accordance with the permission granted by the Magnitogorsk Regional Ecological Committee, the Group utilises production waste to fill the iron ore quarry where this waste does not exceed a prescribed toxicity level. Amounts of waste that exceed this toxicity level are treated by licensed specialists. The future costs associated with the restoration of the iron ore quarry are not expected to be material. These costs, and other environmental compliance costs associated with air and water pollution are included in the normal operating expenses of the Group as they are incurred.

Environmental regulations are currently under consideration in the Russian Federation and the Group is continuously evaluating its obligations relating to new and changing legislation. The likelihood and amount of liabilities relating to environmental obligations under proposed or any future legislation cannot be reasonably estimated at present and could become material.

Under existing legislation, management believe that there are no material unrecorded liabilities or contingencies, which could have a significant adverse effect on the operating results or financial position of the Group.

\*\*\*