



# NovolipetskSteel (NLMK)

Investor Presentation  
Deutsche Bank Conference - "Russia: One-on-One"

February 2007

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# Agenda

- NLMK today
- Sustainable Growth Strategy 2007-2011
- Joint venture with Duferco Group
- Macro conditions for growth
- Environmental Protection and Social Responsibility
- Q&A



# NLMK Group today

Crude steel production



- Single site low cost crude steel production
- Well-developed basic raw materials base
- High value-added production facilities in core export markets



# NLMK Group today (cont.)

## Raw materials (mining)

### Stoilensky GOK (iron ore)

- Reserves: 5 bln t
- Iron ore concentrate production: 11.0 mln tpy
- Supply to NLMK: 86%

### Altai-koks (coke)

- Capacity 5 mln tpy
- Production: 3 mln tpy
- Supply to NLMK 27%

### Prokopievskugol (coal)

- Reserves: 200 mln t
- Production: 3 mln tpy
- Supply to Altai-koks 95%

### Stagdok (limestone)

- Reserves: 180 mln t
- Production: 2 mln tpy
- Supply to NLMK 51%

### Dolomite (dolomite)

- Production: 2 mln tpy
- Supply to NLMK 52%

## Steelmaking & rolling

### Production site in Lipetsk

Crude steel: 9.1 mln tpy  
 Slabs: 3.9 mln tpy  
 Rolled

- HRC: 1.6 mln tpy
- CRC: 1.8 mln tpy
- Galvanised: 0.43 mln tpy
- Pre-painted: 0.34 mln tpy
- GO: 0.14 mln tpy
- NGO: 0.34 mln tpy

Energy self-sufficiency 43%  
 COP USD167/t

### VIZ-Stal (NGO&GO steel)

- Capacity: 0.18mln tpy of GO steel
- Production:
- GO: 0.18 mln tpy
- NGO: 0.02 mln tpy

### DanSteel (heavy plate producer)

- Capacity: 0.5 mln tpy
- Production: 0.47 mln tpy

## Sales/Logistics/R&D

### Tuapse Sea Port (TMTP)

- Freight turnover: over 20mln tpy
- of which steel: 10%
- Max. vessel size: 80 k t

### NTK (railway operator)

- Volume: 46mln t
- Share of NLMK's cargo: 85%
- Number of cars: 1400

### Gipromez (R&D facility)

- Personnel: 344
- Specializes in steel equipment engineering

### Trading house NLMK (Moscow)

- Trading raw materials and supplies

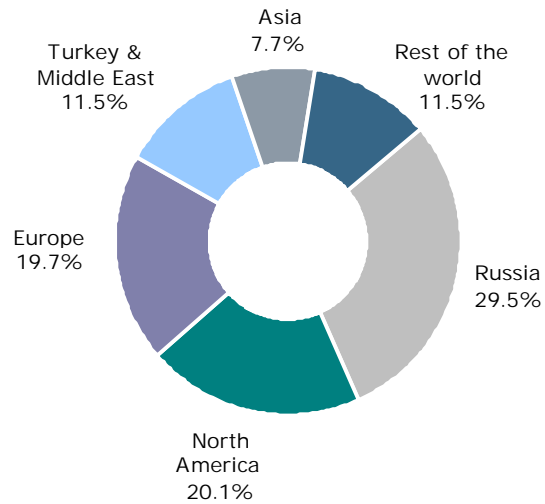
### NLMK DV (Vladivostok)

- Trading in China and Far East

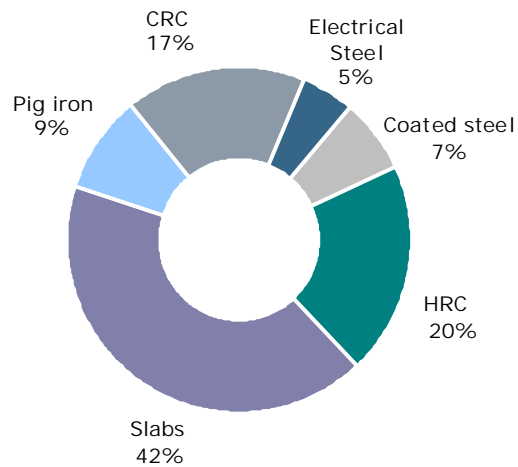


# Leading position in Russian and world market

Sales by region, H1 2006<sup>1</sup>



Steel segment sales structure, H1 2006<sup>1</sup>



Product	Rank	Share
Russian market	CRC	#1 34%
	Electrical steel	#1 70%
	Coated steel	
	- pre-painted	#1 32%
	- galvanized	#3 17%
	HRC	#3 11%
World market	Slabs	#1-2 ~13%
	Grain-oriented electrical steel	#1-2 ~20%
EU market	Hot-rolled thick plates*	#2 ~15%



Tonnage-wise distribution

\* Market share in EU after JV with Duferco Group

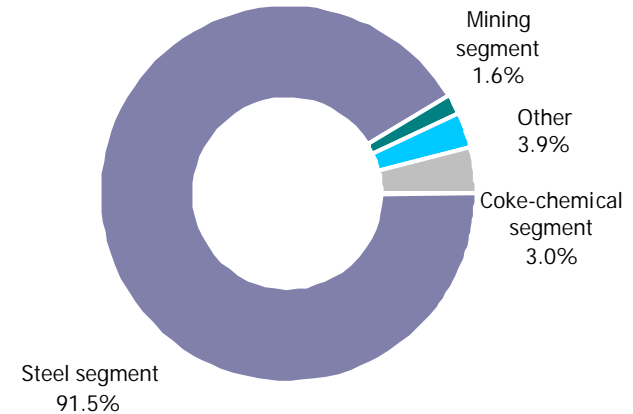


# Stringent cost management

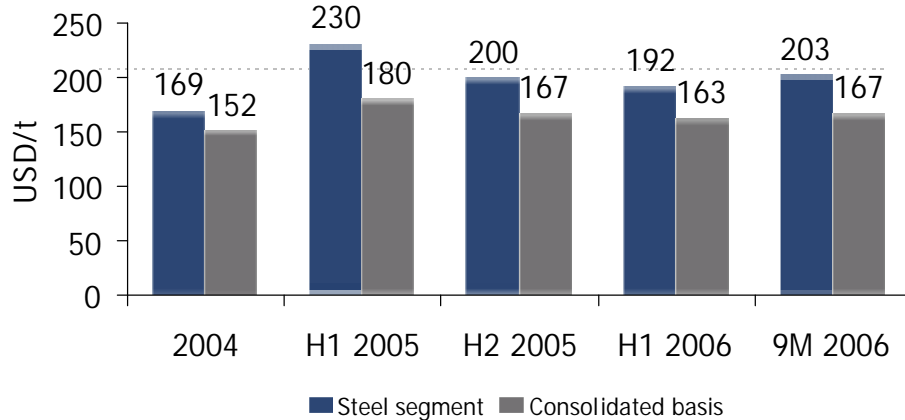
● Factors contributing to costs reduction:

- ▶ consolidation of upstream assets
- ▶ growth of production volumes
- ▶ decrease in maintenance costs in 2006
- ▶ increasing internal energy supply

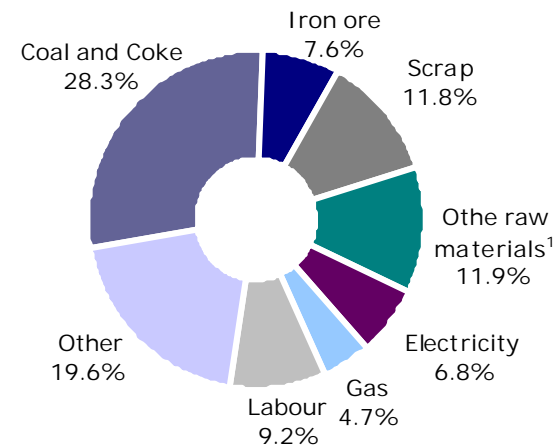
Share in 9M 2006 consolidated sales revenue



Slab production cost trend



9M 2006 consolidated cash cost breakdown



<sup>1</sup> Dolomite, limestone, etc.

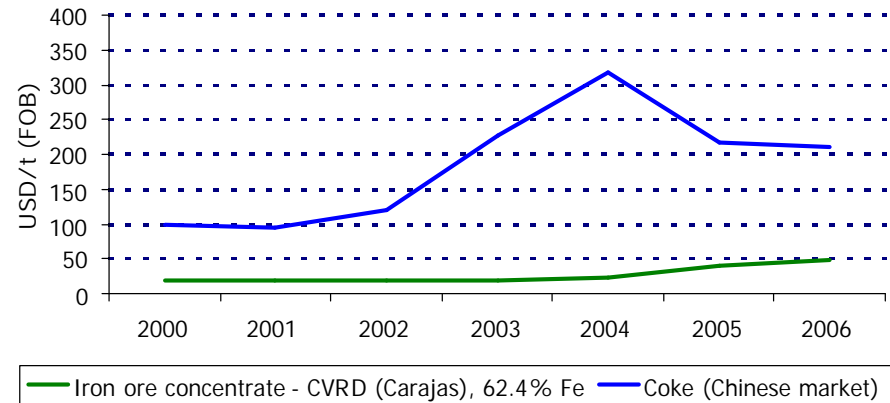


# Stringent cost management (Raw materials)

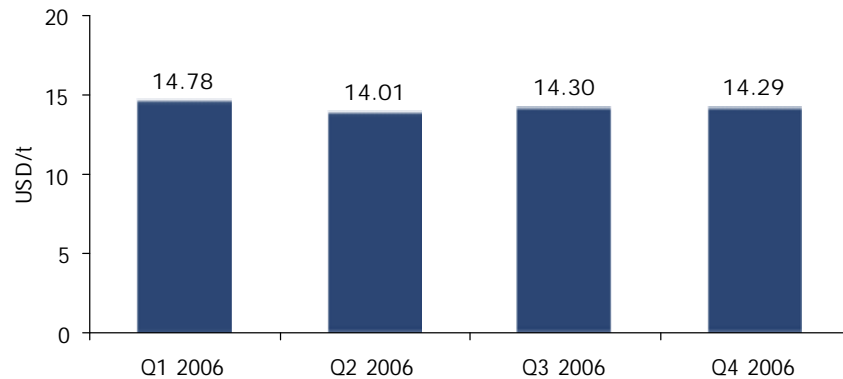
● Factors contributing to costs reduction:

- ▶ intensive technical upgrading program
- ▶ growth of production volumes
- ▶ well-balanced utilization of production capacities
- ▶ decreasing energy consumption
- ▶ logistics optimization

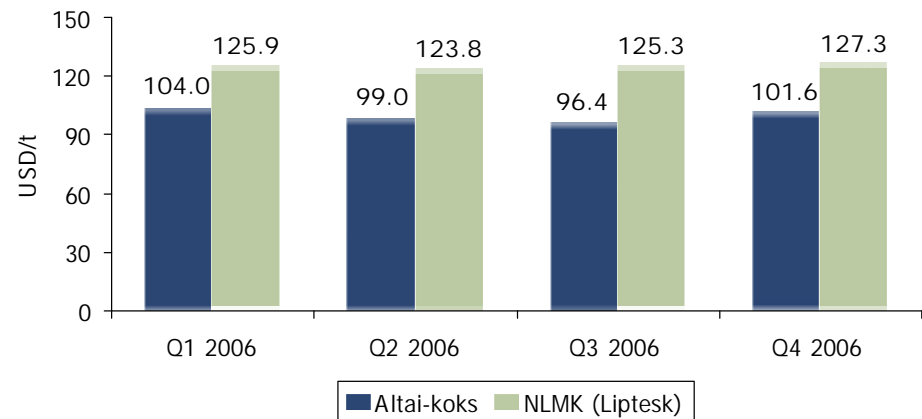
Price development for coke and iron ore concentrate



Cash cost of production of iron ore concentrate  
(Stoilensky GOK)



Cash cost of production of coke  
(NLMK and Altai-koks)



<sup>1</sup> Steel Business Briefing, Metal Expert, company estimates





# Financial highlights

## Historical performance 2001-2005

- EBITDA CAGR is 45%
- Average EBITDA margin above 40%
- Average operating cash flow is USD 0.9 bn
- Average ROE of 27%

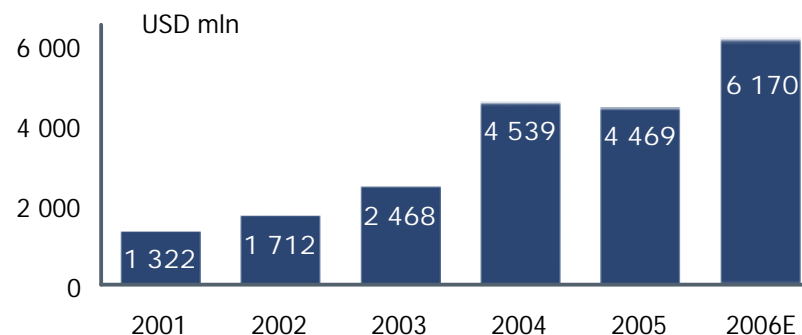
## 9M 2006 financial highlights

- Sales revenue of USD 4 358 mln
- EBITDA of USD 1 829 mln, margin of 42%
- Operating cash flow of USD 1 029.5 mln
- Net income of USD 1 685 mln
- ROE of 37%

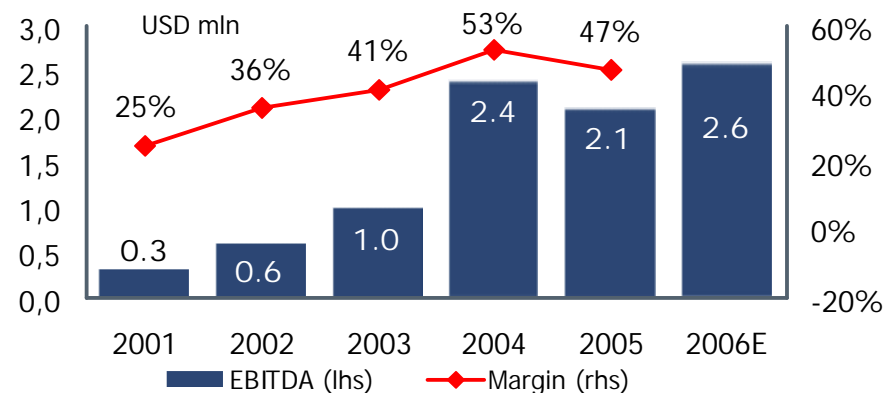
## FY 2006 Outlook

- Sales revenue growth about 38% (YoY)
- Operating profit growth over 30% (YoY)
- EBITDA around USD 2.6 bn
- EBITDA margin over 40%

## Sales revenue



## EBITDA<sup>1,2</sup>



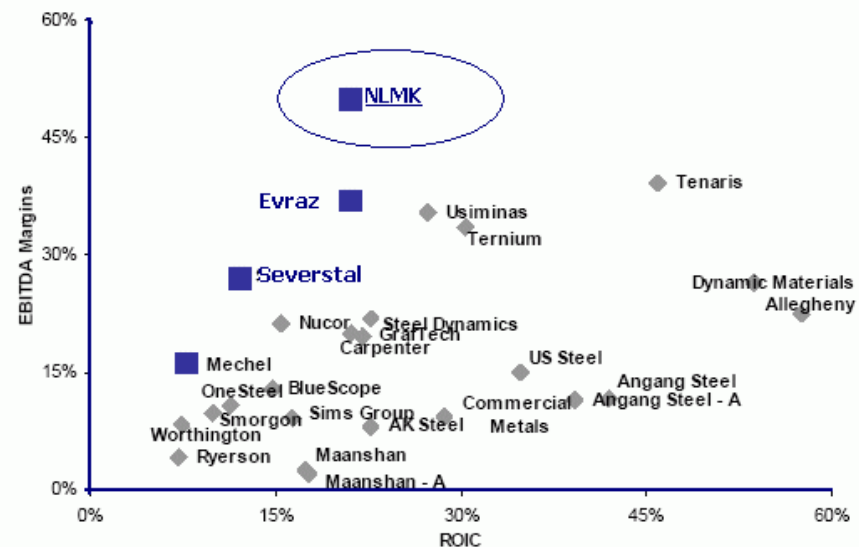
<sup>1</sup> Net of DanSteel A/S results to be consolidated in 2006

<sup>2</sup> EBITDA is calculated as the sum total of net profit, net interest expense, income tax, loss on disposal of fixed assets, depreciation and amortization and stock-based compensation (without gain/ (loss) on investments).

# NLMK: leader in steel industry

- Leading steel producer
  - ▶ Among the world's most profitable steel companies
  - ▶ Solid financial performance through the steel cycle
- Vertically integration
  - ▶ Low cost crude steel production
  - ▶ World class steel assets
  - ▶ Mining assets integration
- Proven track record of business development
  - ▶ Disciplined approach towards M&A
  - ▶ Implementing downstream growth strategy
- Committed to best practices in corporate governance
  - ▶ US GAAP financial reports since 1998
  - ▶ Currently 4 independent directors out of 9 on the Board

*EBITDA margin vs. ROIC<sup>1</sup>*



1. JP Morgan, company estimates



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# Sustainable growth strategy 2007 -2011

Key elements of NLMK's strategy:

- Expansion based on 'profit before volume' approach ensuring sustainable growth of company's earnings
- Maximum utilization of core competitive advantages in low cost steel production
- Pursuing self-sufficiency in basic raw materials through vertical integration
- Further development of high value-added product portfolio through organic growth and downstream acquisitions
- Optimization of the asset structure; unlocking value of non-strategic assets
- Rise in efficiency and cost reduction through intensive capex program

## Sustainable Growth Strategy Objectives 2007 - 2011

- To increase crude steel production by 40% to 12.4 mln tpy
- To develop self sufficiency in major raw materials covering the projected increase in steel production
- To increase production of finished flat steel products by 90% to 9.5 mln tpy
- To achieve 47% EBITDA growth in 5 years



# Increase in crude steel production



## Crude steel objectives:

- Total investments: USD 2.4 bln
- Growth of production: 3.4 mln
- EBITDA impact: +15%



- Strategic objective - to increase crude steel production to 12.4 mln tpy
- Competitive advantages to capitalize on:
  - ▶ World class assets with low cost production structure
  - ▶ Proximity to Company's iron ore production
  - ▶ Favorable single site geographic location
  - ▶ Large industrial area of Lipetsk site
  - ▶ High quality of steel produced



# Crude steel segment (key projects)

*The 2nd phase of the Technical Upgrading Program (2007 to 2011) in the crude steel segment includes the following major projects:*

## ■ Blast furnace production:

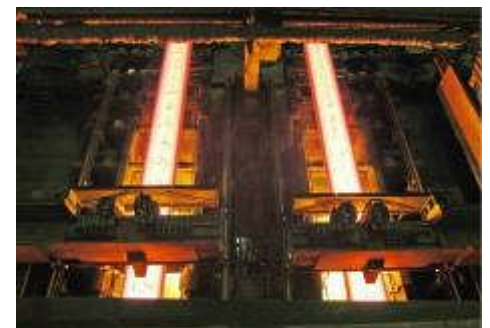
- ▶ Construction of new blast furnace #7 with 3.4 mln tpy pig iron capacity to be commissioned.
- ▶ Retirement from service and revamping of smaller blast furnace facilities.
- ▶ Construction of pulverized coal injection facilities by 2010 that to reduce natural gas consumption by approximately 70%

## ■ Steelmaking production:

- ▶ Renovation of BOF (Basic Oxygen Furnace) Shops #1 and #2.
- ▶ Construction of converter with capacity 300 th. tonnes and two ladle furnaces.

## ■ Energy facilities:

- ▶ Increasing energy self-sufficiency from 43% to 60% by processing blast furnace and coke gases.



# Raw materials self-sufficiency

## Raw materials objectives :

- Investments: USD 1.1 bln
- Coal production growth: 5 mln t
- Iron ore concentrate production growth: 2.5 mln t
- EBITDA impact: +16%



Key inputs	2011E production (mln tpy)	Change	Projected investments (USD mln)
<b>Iron ore concentrate</b>			
▶ production	15.0	+25%	245.0
▶ sales	11.6		
<b>Pellets</b>	3.0	-	280.0
<b>Coking coal concentrate</b>	5 - 8	up to 200%	511.0



# Raw materials segment (key projects)

*The 2nd phase of the Technical Upgrading Program (2007 to 2011) in the raw materials segment includes the following major projects:*

## ● Stoilensky GOK:

- ▶ Construction of an iron-ore pellet plant at Stoilensky GOK with production capacity of 3 mln tpy.
- ▶ Development of mining capacity.
- ▶ Construction of the fourth section of beneficiating plant.



## ● Altai-koks:

- ▶ Bringing total coke production capacity to 5 mln tpy.
- ▶ Revamping chemicals production facilities.



## ● Dolomite and Stagdok:

- ▶ Maintaining self-sufficiency in flux and dolomite covering the projected increase in steel production

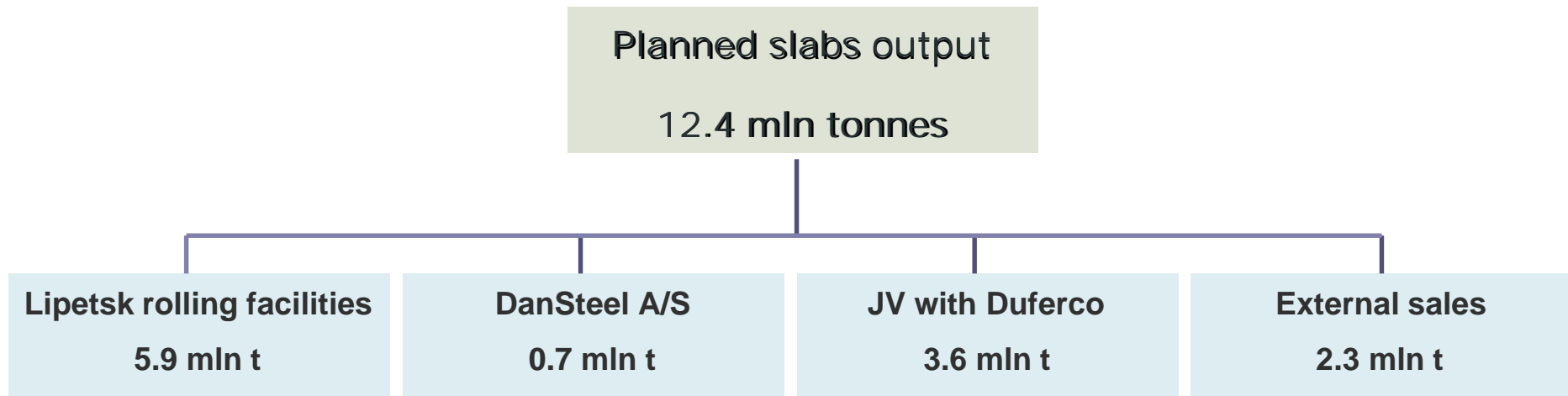


# Rolled products output increase



## Flat rolled steel objectives:

- Investment: USD 0.9 bln (excluding M&A)
- Growth of rolled sheet production: 4.5 mln tonnes<sup>1</sup>
- EBITDA impact: +29%



1. Including organic growth and acquired rolling facilities

# Rolled steel segment (key projects)

*The 2nd phase of the Technical Upgrading Program (2007 to 2011) anticipates modernization of existing and newly acquired rolling assets. The major projects are the following:*

## ● Production site in Lipetsk:

- ▶ Revamping hot-rolling mill
- ▶ Construction of two cold-rolling mills with 400 th. tpy and 110 th. tpy (specialized in electrical steel production) production capacity
- ▶ Construction of hot dip galvanizing line with 300 th. tpy production capacity
- ▶ Revamping grain-oriented steel production

## ● VIZ-Stal:

- ▶ Construction of cold-rolling mill
- ▶ Construction of laser treatment facility

## ● DanSteel A/S:

- ▶ Reheating furnaces modernization
- ▶ Commissioning new service center



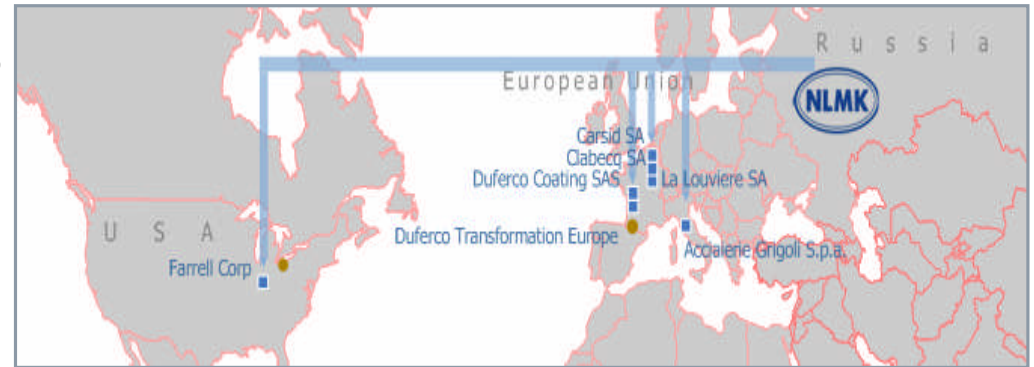
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# Joint venture with Duferco Group

*Novolipetsk Steel (NLMK) and Duferco Group (Duferco) have established a Joint Venture (JV) that includes 1 steelmaking and 5 rolling facilities with total finished steel output in 2006 of 4.5 mln tonnes and a network of service centers.*



- NLMK acquires 50% interest in the JV for approx. USD805 mln.
- Slab supply from NLMK to the joint venture is expected to increase from 0.5 million tonnes in 2006 to 3.6 million tonnes by 2012.
- Joint venture companies technical upgrading program provides for EUR375 mln investments:
  - ▶ To increase production of finished steel to 6-6,5 mln TPY (+40%)
  - ▶ To increase production of high value added steel grades to 3.6 mln TPY (+50%)

JV facilities	Investments (EUR mln.)	2006 production (mln. t.)
Duferco La Louviere+Coating (Belgium, France)	85	2.4
Duferco Clabecq (Belgium)	110	0.6
Carsid (Belgium)	142	1.8 <sup>1</sup>
Other facilities <sup>3</sup>	38	1.5
Total:	375	4.5 <sup>2</sup>



<sup>1</sup> Slab production

<sup>2</sup> Total JV finished steel production

<sup>3</sup> Duferco Farrell (USA), Acciaierie Grigoli

# Preliminary synergies analysis

Duferco JV synergy effect is estimated at USD330 mln:

Industrial configuration (incl. slab synergies) <b>\$262 mln</b>	<ul style="list-style-type: none"><li>▶ NLMK plans to increase slabs supply to the JV rolling facilities from 1.2 mln tonnes in 2007 to 3.6 mln tonnes in 2012</li><li>▶ This will support output growth and guarantee balanced utilization of JV production facilities</li></ul>
Plate market synergies <b>\$51 mln</b>	<ul style="list-style-type: none"><li>▶ Optimization of product mix and logistics between DanSteel, Duferco Clabecq and Acciaierie Grigoli</li><li>▶ Commercial synergies</li></ul>
Commercial and marketing synergies <b>\$17 mln</b>	<ul style="list-style-type: none"><li>▶ Expanding customer reach and market penetration through utilizing JV service centers network and distribution capabilities in Europe and the US</li><li>▶ Achieving proximity to customers in the largest and most stable export markets</li></ul>
Diversification	<ul style="list-style-type: none"><li>▶ Decreasing earnings sensitivity to steel prices fluctuations due to regional and product diversification</li><li>▶ Strengthening market share in value added flat products</li></ul>
R&D synergies	<ul style="list-style-type: none"><li>▶ Cost savings resulting from optimization of R&amp;D and new product development efforts (mainly in flat products and plates)</li></ul>





# Customer-oriented approach

- Expanding customer reach and market penetration utilizing of JV service centers and distribution facilities

- ▶ JV with Duferco included 9 companies located in Belgium, France and Czech Republic engaged in the distribution of products manufactured by JV companies and third parties
- ▶ Main equipment: slitting, cutting to length, blanking, profiling, laser cutting, pressing, folding lines
- ▶ Total product flow in 2006: approx. 1.0 mln. tonnes (85% - group products, 15% - external products)

- Marketing synergies

- ▶ Commercial synergies due to market share increase (e.g. hot rolled thick plates)
- ▶ Achieving proximity to customers in the largest and most stable export markets





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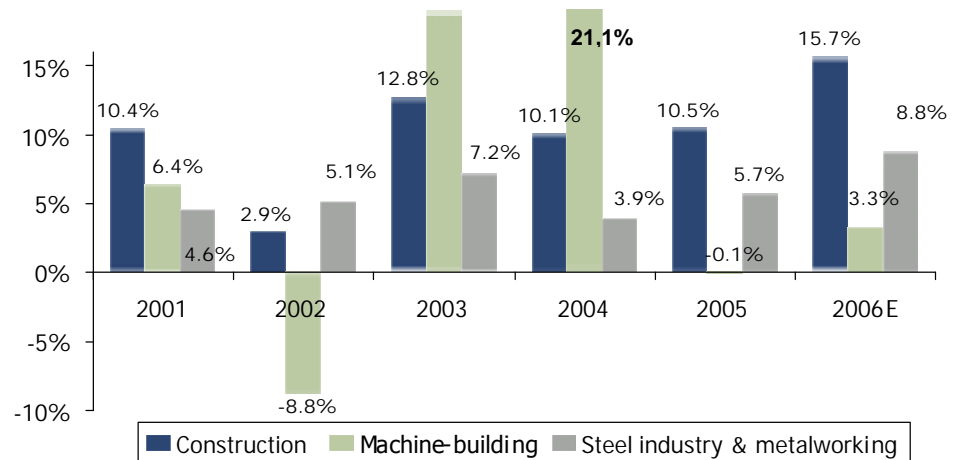


# Domestic Sales

## Key domestic market trends

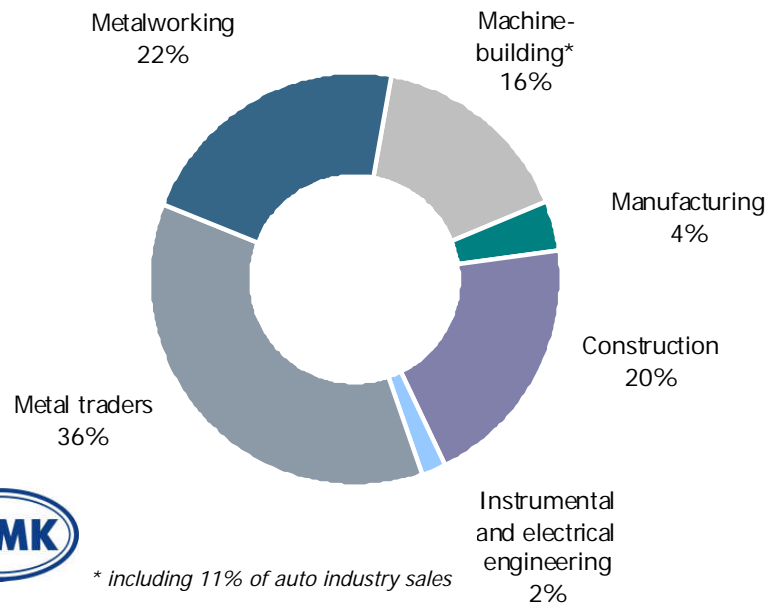
- ▶ Strong demand (5-10% growth in real terms)
- ▶ Three major players in flat steel products
- ▶ Average domestic prices enjoy strong support from growing Russia's economy

Key industries development for 2001-2006 (Russia)

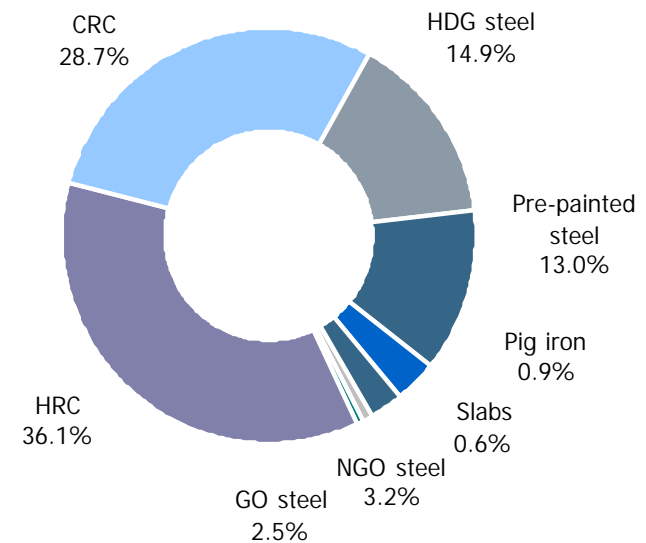


Source: Rosstat, company estimates

9M 2006 domestic sales by industry



9M 2006 domestic sales by product



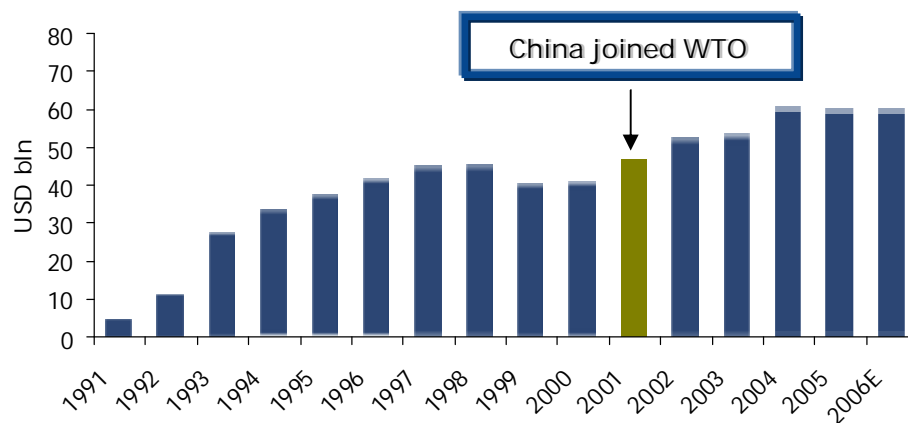
# WTO impact

Key effects of joining Russia the World Trade Organization (WTO):

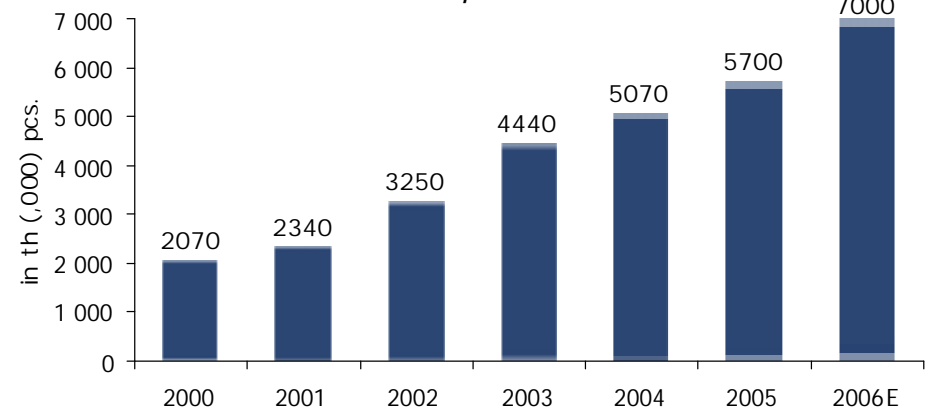
- To promote FDI in Russian non-mining sectors
- To provide opportunities for domestic processing industries development
- To achieve better negotiation position in various limitations for Russian exports
- To maintain and improve technological and consumer standards
- To transport tariffs to the needs of exporters, to lower tariffs for railway export

China's WTO accession (economic implications):

*Foreign direct investments (FDI) in China*



*China's auto production*



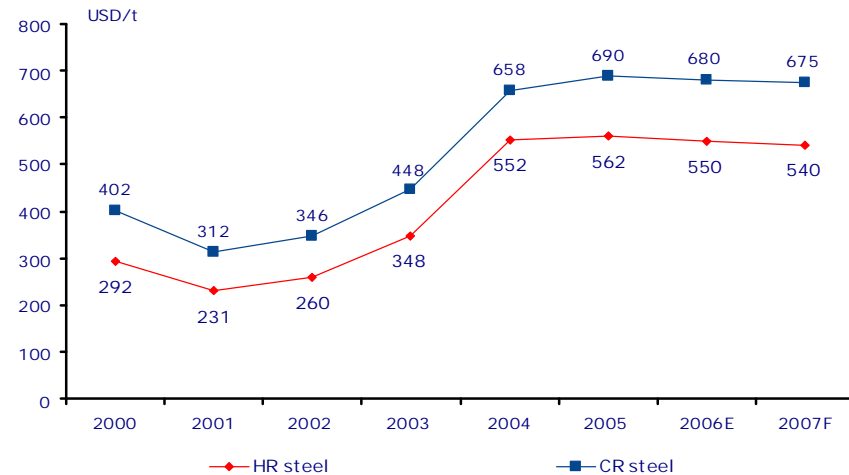
Source: China Statistics Yearbook

Source: China Statistics Yearbook

# Global conditions for growth

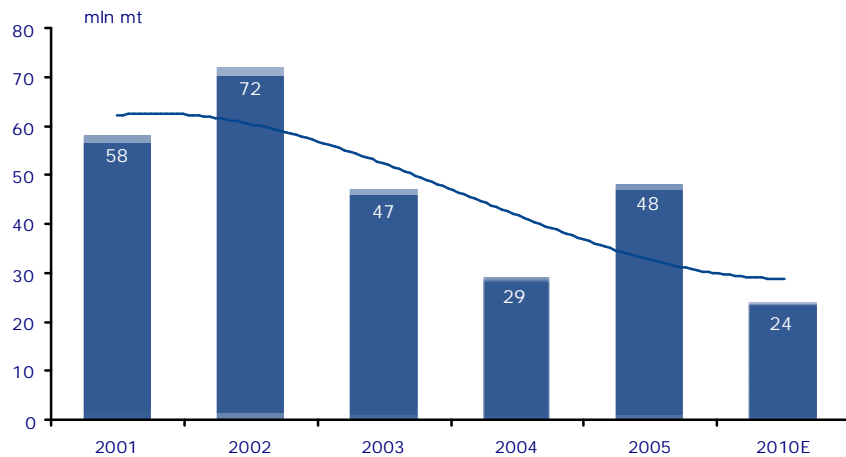
- We believe that global steel demand will rise by 3-5% annually for the next decade
- Excess capacity will be controlled with continuing consolidation
- As a result price visibility will improve

PRICE DEVELOPMENT FOR HR AND CR STEEL \*

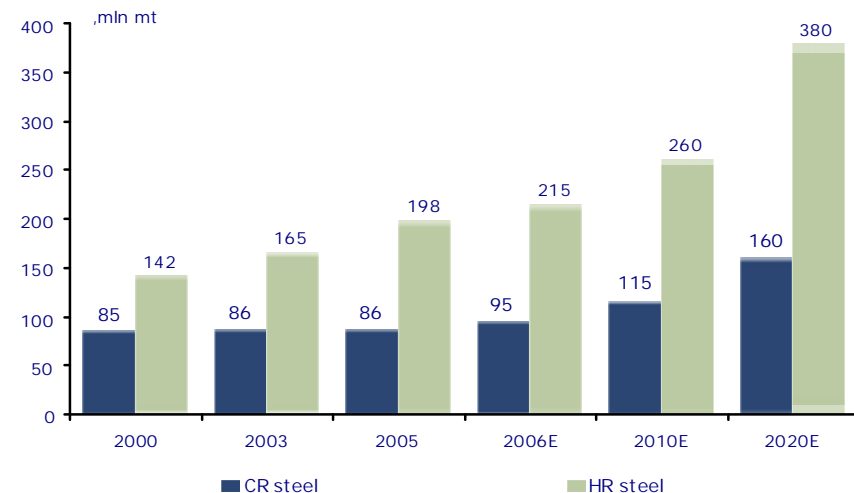


\* Nominal period average coil base prices, fob parity point EU

GLOBAL EXCESS HR COIL CAPACITY



GLOBAL DEMAND FOR HR & CR STEEL \*\*



\*\* Finished rolled steel coil, sheet and strip.



Source: IISI

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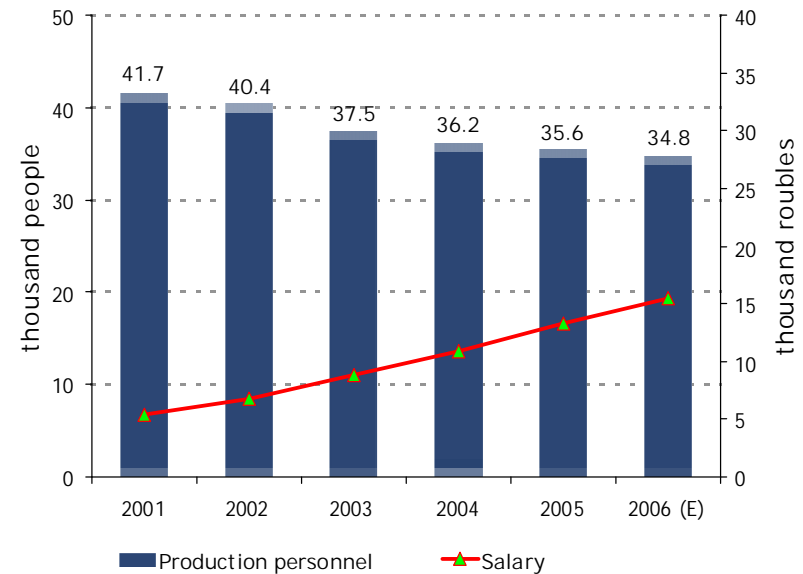
# Combining efficiency and prudent social policy

- Overall productivity increased more than 25% in real terms since 2001
- We seek to have a strong, direct and positive employee relationships that support the achievement of our business goals
- The remuneration package of our employees includes medical insurance and membership of a non-state pension fund scheme

*Output per employee  
(Lipetsk production site)*



*Number of employees  
(Lipetsk production site)*



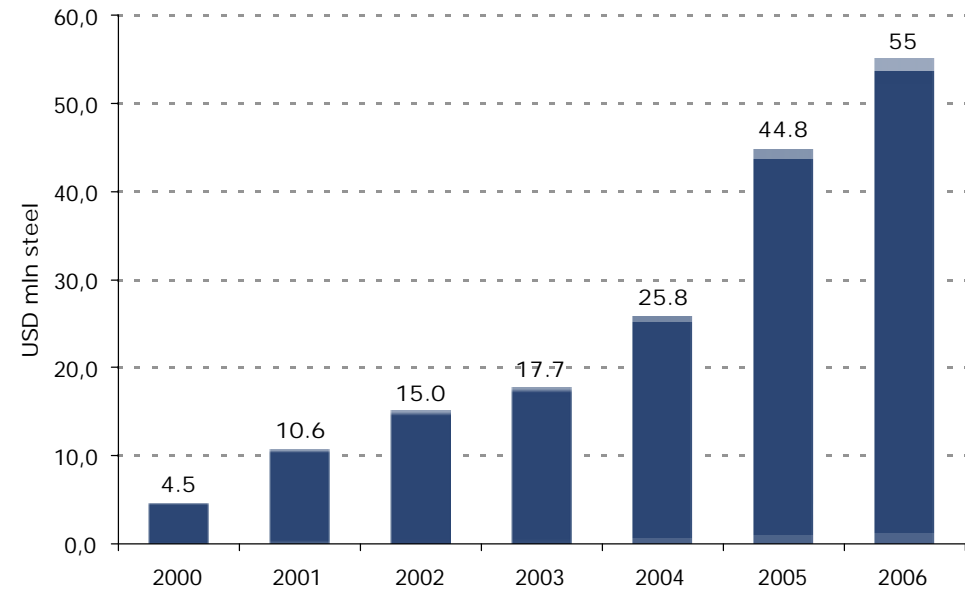
# Moving towards European environmental standards

- NLMK main production facilities have been certified to a registered international environmental management system standard such as ISO 14001 (2004 version)
- NLMK environmental expenditures of the Company have been increased more than tenfold since 2000

*Atmospheric emissions in 2000-2006  
(Lipetsk production site)*



*Environment protection investments 2000 -2006  
(Lipetsk production site)*





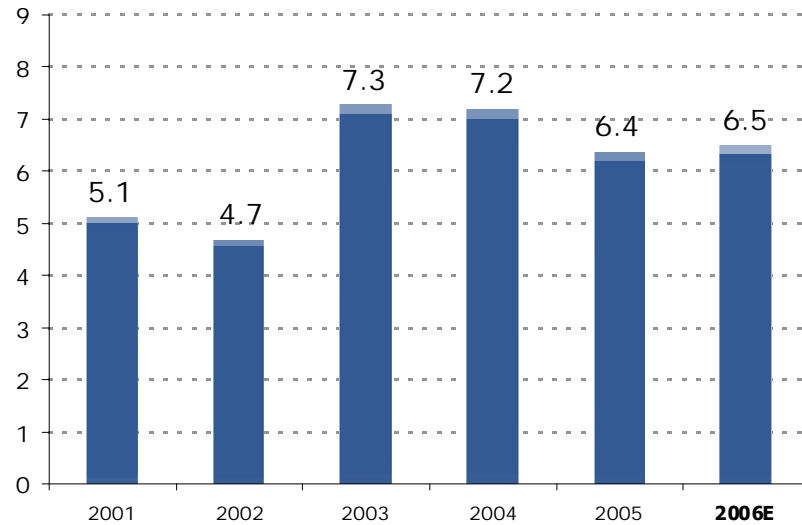
# Appendices

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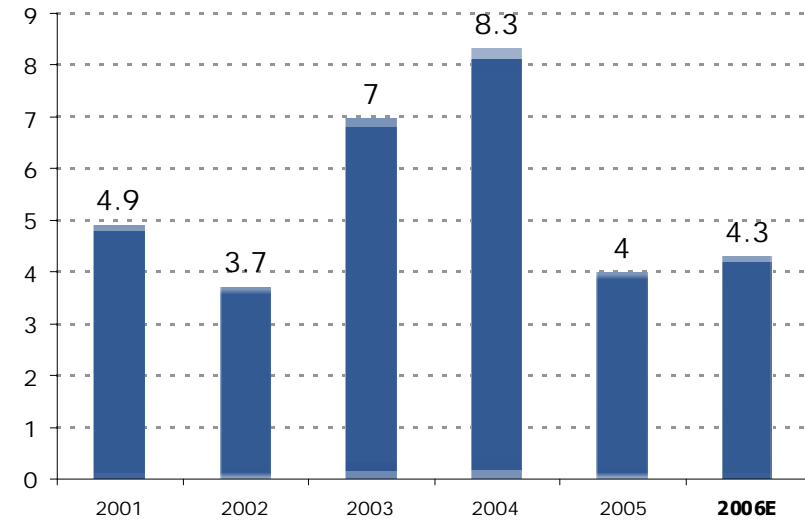


# Russia: macroeconomic highlights

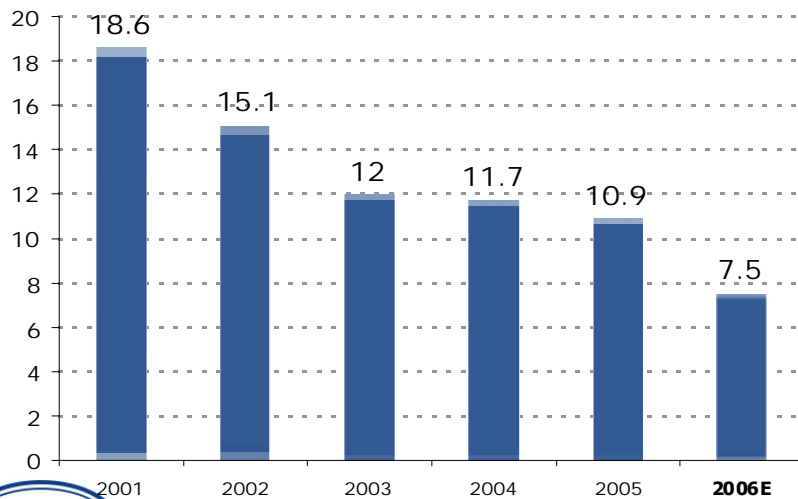
GDP growth, % (YoY)



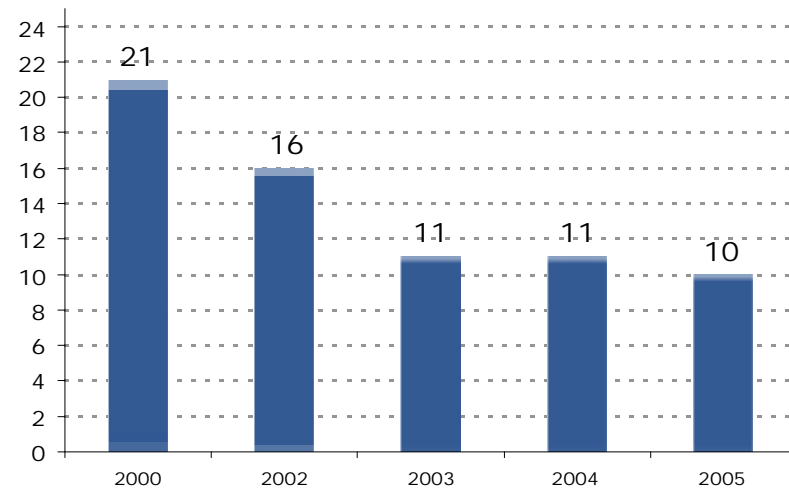
Industrial production growth, % (YoY)



Inflation (CPI), % (YoY)

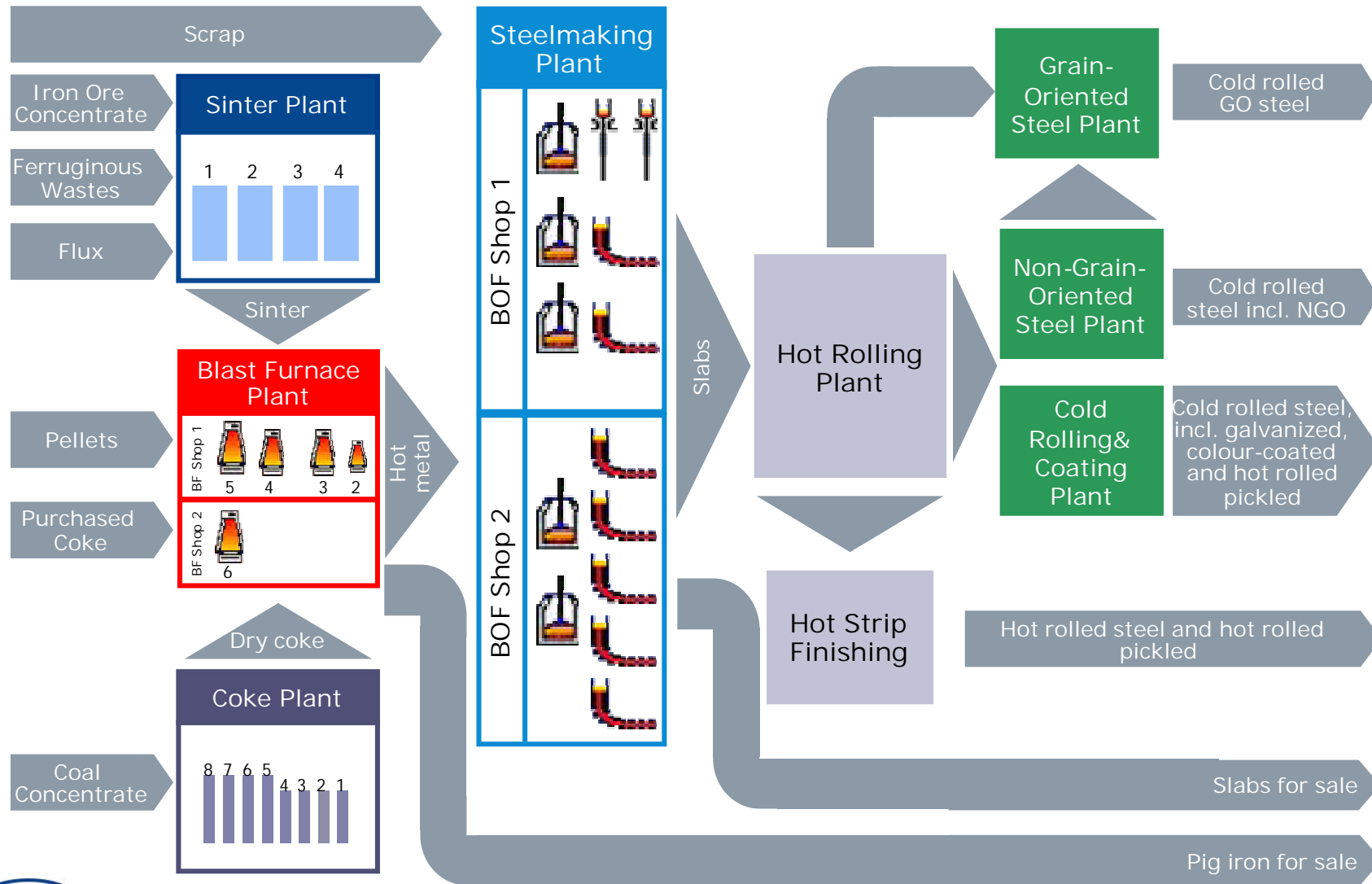


Salary growth, % (YoY)



Source: Rosstat

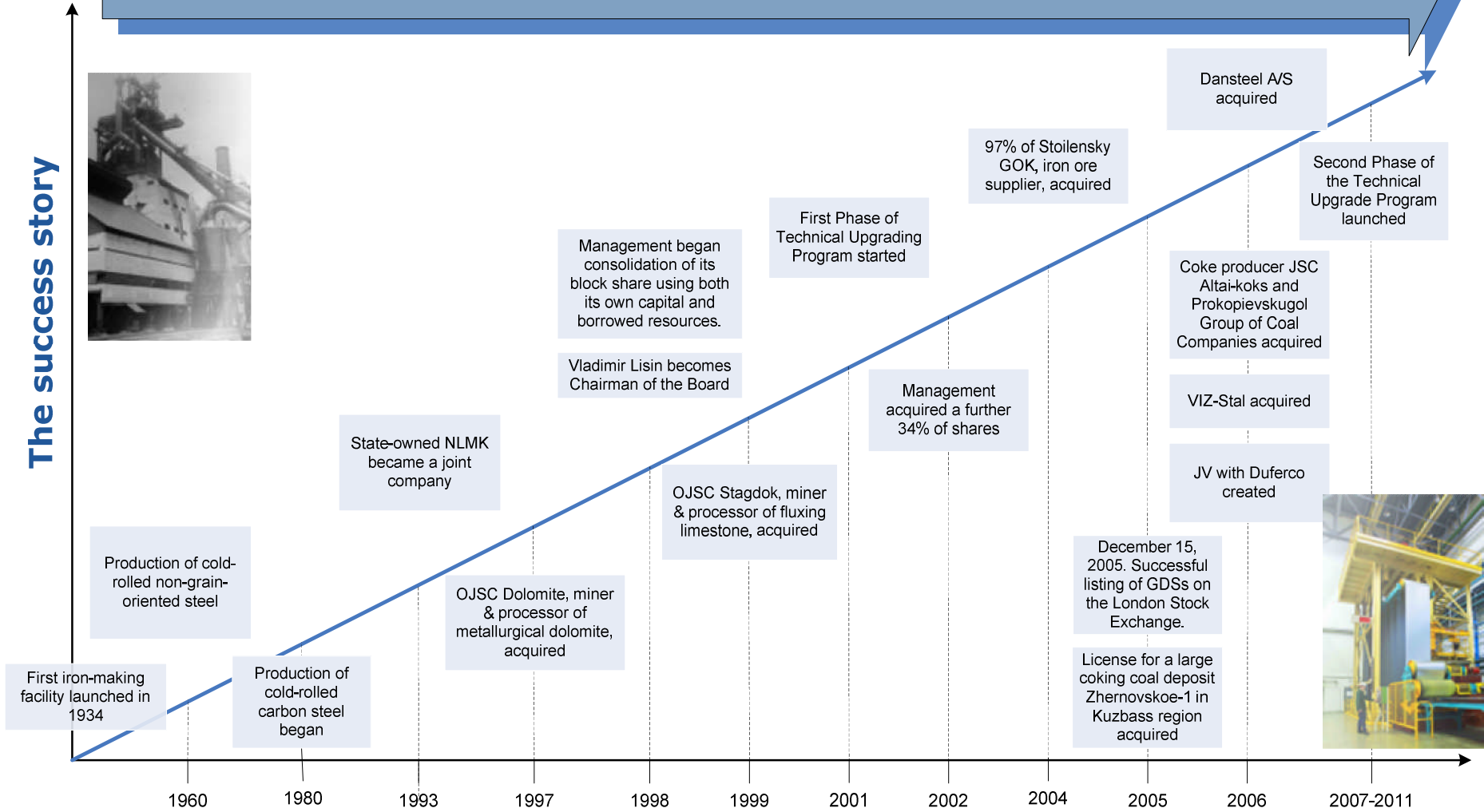
# NLMK's production facilities flowchart



# NLMK Milestones

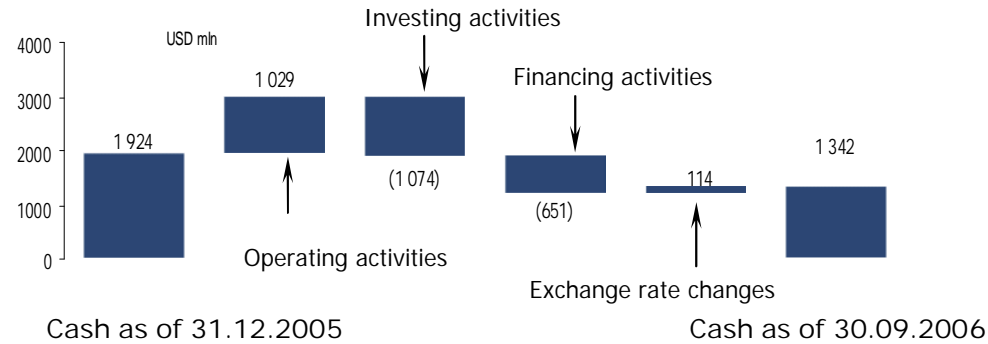
Our Strategic goal – to become the most profitable steel company in the world

The success story



# Cash objectives

## 9M 2006 Cash Flow



### CASH FUNDS

#### Technical Upgrade

- ▶ Phase 1 (2000-2005): USD 1.3 bln
- ▶ Phase 2 (2007-2011): USD 4.4 bln

#### M&A activities

- ▶ Upstream: USD 736 mln
- ▶ Downstream: USD 654 mln
- ▶ Project pipeline: acquisition of 3.5 mln t of rolling capacity

#### Dividends

- ▶ 2005 total dividends: USD 660 mln
- ▶ H1 2006 interim: USD 336 mln
- ▶ 30% of US GAAP net income – an average dividend payment during 5 period
- ▶ Proceeds from divesting non-core assets are used for special dividend payments



# Consolidated income statement

	mIn USD						
	1Q 2005	2 Q 2005	3Q 2005	4Q 2005	1Q 2006	2Q 2006	3Q 2006
<b>Sales revenue</b>	<b>1 271</b>	<b>1 106</b>	<b>986</b>	<b>1 106</b>	<b>1 123</b>	<b>1 479</b>	<b>1 757</b>
Production cost	(542)	(486)	(510)	(580)	(605)	(685)	(765)
Depreciation and amortization	(74)	(66)	(69)	(74)	(74)	(85)	(92)
<b>Gross profit</b>	<b>654</b>	<b>555</b>	<b>406</b>	<b>452</b>	<b>444</b>	<b>709</b>	<b>900</b>
General and administrative expenses	(25)	(20)	(67)	4	(38)	(50)	(45)
Selling expenses	(14)	(18)	(16)	(15)	(16)	(101)	(90)
Taxes other than income tax	(5)	(20)	(11)	0	(10)	(11)	(12)
<b>Operating income</b>	<b>610</b>	<b>497</b>	<b>312</b>	<b>441</b>	<b>380</b>	<b>546</b>	<b>753</b>
Loss on disposals of property, plant and equipment	(1)	(6)	(0)	(5)	(1)	(1)	(2)
Gain / (loss) on investments	(5)	1	7	(5)	384	7	5
Interest income	21	25	26	26	29	29	24
Interest expense	(3)	(4)	(4)	(4)	(5)	(6)	(9)
Foreign currency exchange loss, net	(21)	9	(8)	11	(57)	(13)	(2)
Other income/(expense), net	2	3	(14)	(7)	(3)	(7)	(2)
<b>Income from continuing operations before income tax and minority interest</b>	<b>603</b>	<b>526</b>	<b>320</b>	<b>457</b>	<b>727</b>	<b>555</b>	<b>766</b>
Income tax	(164)	(118)	(110)	(104)	(177)	(150)	(196)
<b>Income from continuing operations before minority interest</b>	<b>439</b>	<b>408</b>	<b>210</b>	<b>352</b>	<b>550</b>	<b>405</b>	<b>570</b>
Income from associates and subsidiaries	-	3	1	0	0	0	(0)
Minority interest	(14)	2	(5)	(12)	(5)	(7)	(4)
<b>Income from continuing operations</b>	<b>426</b>	<b>413</b>	<b>206</b>	<b>341</b>	<b>546</b>	<b>398</b>	<b>566</b>
<b>Income from discontinued operations</b>	<b>-</b>	<b>-</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>175</b>
<b>Net income</b>	<b>426</b>	<b>413</b>	<b>207</b>	<b>341</b>	<b>546</b>	<b>398</b>	<b>741</b>
<b>EBITDA*</b>	<b>652</b>	<b>580</b>	<b>356</b>	<b>507</b>	<b>390</b>	<b>603</b>	<b>836</b>

Note:

\*EBITDA is calculated as the sum total of net profit, net interest expense, income tax, loss on disposal of fixed assets, depreciation and amortization (without gain/ (loss) on investments).



# Consolidated balance sheet

	30.06.2005	30.09.2005	31.12.2005	31.03.2006	30.06.2006	30.09.2006
	mIn USD					
<b>ASSETS</b>						
<b>Current assets</b>	<b>3 208</b>	<b>3 263</b>	<b>3 436</b>	<b>3 865</b>	<b>3 287</b>	<b>3 556</b>
Cash and cash equivalents	1 773	1 933	1 924	2 271	1 386	1 342
Short-term investments	18	19	27	23	21	53
Accounts receivable, net	697	625	709	764	966	1 100
Inventories, net	542	500	559	561	643	751
Other current assets, net	170	179	209	238	263	299
Restricted cash	8	8	8	8	9	10
<b>Non-current assets</b>	<b>2 620</b>	<b>2 704</b>	<b>2 775</b>	<b>2 960</b>	<b>4 087</b>	<b>4 734</b>
Long-term investments, net	58	47	31	34	7	5
Property, plant and equipment, net	2 275	2 375	2 415	2 586	3 341	3 770
Intangible assets	19	18	21	20	20	202
Goodwill	174	175	173	197	589	636
Other non-current assets, net	93	89	134	123	131	121
<b>Total assets</b>	<b>5 828</b>	<b>5 967</b>	<b>6 211</b>	<b>6 825</b>	<b>7 374</b>	<b>8 290</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>						
<b>Current liabilities</b>	<b>685</b>	<b>731</b>	<b>612</b>	<b>540</b>	<b>893</b>	<b>1 232</b>
Accounts payable and other liabilities	664	704	566	511	693	978
Short-term borrowings	-	-	5	-	142	119
Current income tax liability	21	26	41	29	58	136
<b>Non-current liabilities</b>	<b>329</b>	<b>357</b>	<b>392</b>	<b>423</b>	<b>508</b>	<b>605</b>
Long-term borrowings	-	-	45	-	17	14
Deferred income tax liability	293	310	301	312	422	537
Other long-term liabilities	35	47	46	111	70	55
<b>Total liabilities</b>	<b>1 013</b>	<b>1 087</b>	<b>1 003</b>	<b>962</b>	<b>1 401</b>	<b>1 838</b>
<b>Minority interest</b>	<b>81</b>	<b>86</b>	<b>93</b>	<b>113</b>	<b>126</b>	<b>129</b>
<b>Stockholders' equity</b>	<b>4 733</b>	<b>4 793</b>	<b>5 114</b>	<b>5 750</b>	<b>5 848</b>	<b>6 323</b>
Common stock	221	221	221	221	221	221
Statutory reserve	10	10	10	10	10	10
Additional paid-in capital	1	32	2	2	2	2
Other comprehensive income	89	120	72	265	414	485
Retained earnings	4 412	4 410	4 809	5 251	5 200	5 605
<b>Total liabilities and stockholders' equity</b>	<b>5 828</b>	<b>5 967</b>	<b>6 211</b>	<b>6 825</b>	<b>7 374</b>	<b>8 290</b>



# Consolidated cash flow statement

mln USD

	1Q 2005	2Q 2005	3Q 2005	4Q 2005	1Q 2006	2 Q 2006	3 Q 2006
<b>Cash flow from operating activities</b>							
<b>Net income</b>	<b>426</b>	<b>413</b>	<b>207</b>	<b>340</b>	<b>546</b>	<b>398</b>	<b>741</b>
<b>Adjustments to reconcile net income to net cash provided by operating activities</b>							
Minority interest	14	(2)	10	6	5	7	4
Depreciation and amortization	74	66	70	73	74	85	92
Loss on disposals of property, plant and equipment	1	6	0	5	1	1	2
(Gain)/loss on investments	5	(1)	(3)	0	(384)	(7)	(5)
Gain from operations of discontinued subsidiary	-	-	-	-	-	-	(226)
Equity in net earnings of associate	-	(3)	(1)	(0)	(0)	(0)	(0)
Defferd income tax (benefit)/expense	8	(10)	15	(13)	(7)	(0)	(6)
Stock-based compensation	-	-	31	(30)	-	-	-
Other movements	(20)	3	(5)	(0)	15	7	5
<b>Changes in operating assets and liabilities</b>							
Increase in accounts receivables	(232)	101	76	(42)	(25)	(113)	(18)
Increase in inventories	(14)	(70)	44	(6)	22	(27)	(65)
Decrease/(increase) in other current assets	(3)	2	(10)	(22)	4	(6)	1
Increase in loans provide by the subsidiary bank	4	(40)	(9)	(24)	(20)	(22)	(23)
Increase in accounts payable and oher liabilities	36	31	9	31	(60)	18	(76)
Increase/(decrease) in current income tax payable	(24)	(33)	8	15	(13)	27	76
<b>Net cash provided from operating activities</b>	<b>275</b>	<b>463</b>	<b>444</b>	<b>332</b>	<b>159</b>	<b>369</b>	<b>502</b>
<b>Cash flow from investing activities</b>							
Acquisitions of subsidiaries	-	-	-	-	(59)	(750)	(538)
Proceeds from disposal of discontinued operations	-	-	-	-	-	-	275
Proceeds from sale of property, plant and equipment	2	6	1	2	3	0	7
Purchases and construction of property, plant and equipment	(100)	(166)	(155)	(152)	(91)	(149)	(175)
Proceeds from sale of investments	4	20	30	18	403	17	31
Purchase of investments	(3)	(18)	(10)	(12)	(28)	16	(32)
Movement of restricted cash	(2)	(1)	(0)	(0)	0	(1)	(1)
<b>Net cash used in investing activities</b>	<b>(99)</b>	<b>(158)</b>	<b>(134)</b>	<b>(145)</b>	<b>227</b>	<b>(867)</b>	<b>(435)</b>
<b>Cash flow from financing activities</b>							
Proceeds from borrowings and notes payable	6	2	9	3	8	0	4
Repayments of borrowings and notes payable	(2)	(1)	(4)	(1)	(15)	(78)	(34)
Payments to controlling shareholders for common control transfer of interests in a new subsidiary, net of cash of \$1,070 received in transferred subsidiary	-	-	-	-	(104)	-	-
Dividends to shareholders	(2)	(5)	(167)	(210)	(0)	(336)	(96)
<b>Net cash provided by / (used in) financing activities</b>	<b>3</b>	<b>(4)</b>	<b>(162)</b>	<b>(208)</b>	<b>(111)</b>	<b>(414)</b>	<b>(126)</b>
<b>Net increase in cash and cash equivalents</b>	<b>179</b>	<b>301</b>	<b>148</b>	<b>(20)</b>	<b>275</b>	<b>(912)</b>	<b>(59)</b>
Effect of exchange rate changes on cash and cash equivalents	(4)	(52)	12	(16)	72	26	16
Effect of Dansteel A/S consolidation				27			
Cash and cash equivalents at the beginning of the year	1 349	1 524	1 773	1 933	1 924	2 271	1 386
<b>Cash and cash equivalents at the end of the year</b>	<b>1 524</b>	<b>1 773</b>	<b>1 933</b>	<b>1 924</b>	<b>2 271</b>	<b>1 386</b>	<b>1 342</b>







# NovolipetskSteel (NLMK)

