

PHARMSTANDARD – LEADING RUSSIAN PHARMACEUTICAL COMPANY

1H 2008 Results Presentation Supplementary Information



Top Pharmaceutical Drivers

Brand	ATC-2 therapeutic segments	2008 1H Sales RURm	2007 1H Sales RURm	Sales growth in 2008 1H RURm	% Growth in 2008 1H
Mildronat	Coronary Therapy	627	0	627	-
Terpincod	Cough And Cold	799	451	348	77%
Arbidol	Anti-viral	1 021	757	264	35%
Pentalgin	Analgesics	690	491	199	41%
Complivit	Vitamins	342	209	133	64%
Amixin	Anti-viral	135	71	64	89%
Flukostat	Anti-fungal	272	227	46	20%
Phosphogliv	Hepatic protector	238	203	35	17%
Corvalol	Psycholeptics	93	81	12	14%
Codelak	Cough And Cold	157	147	10	7%
<i>Other products</i>		1 276	1 100	176	16%
TOTAL Pharmaceutical sales		5 651	3 737	1 914	51%

OTC Products - Top Selling Brands

Brand	ATC-2 therapeutic segments	2008 1H Sales RURm	2007 1H Sales RURm	Sales growth in 2008 1H RURm	% Growth in 2008 1H
Arbidol	Anti-viral	1 021	757	264	35%
Terpincod	Cough And Cold	799	451	348	77%
Pentalgin	Analgesics	690	491	199	41%
Complivit	Vitamins	342	209	133	64%
Flukostat	Anti-fungal	268	223	45	20%
Codelak	Cough And Cold	157	147	10	7%
Amixin(125mg)	Anti-viral	127	65	62	96%
Corvalol	Psycholeptics	93	81	12	14%
Activated Carbon	Antidiarrhoeals	84	26	58	226%
Validol	Cardiovascular	60	39	20	52%
<i>Other OTC products</i>		684	578	106	18%
TOTAL OTC products sales		4 324	3 067	1 257	41%

Prescription Products - Top Selling Brands

Brand	ATC-2 therapeutic segments	2008 1H Sales RURm	2007 1H Sales RURm	Sales growth in 2008 1H RURm	% Growth in 2008 1H
Mildronat	Coronary Therapy	627	0	627	-
Phosphogliv	Hepatic protector	238	203	35	17%
Biosulin	Diabet care	71	53	18	33%
Ciklodol	Anti-parkinson products	33	4	30	832%
Renipril	Cardiovascular	31	32	-2	-5%
Reduksin	Antiobesity preparations	25	0	25	-
Pikamilon	Psychoanaleptics	23	20	3	14%
Lidocaine	Anesthetic	22	5	17	329%
Azitrox	Systemic Antibacterial	22	13	9	69%
Rastan*	Growth hormone	21	44	-24	-53%
<i>Other</i>		214	295	-81	-28%
TOTAL RX products sales		1 327	670	657	98%

* - includes tender sales in first half 2007